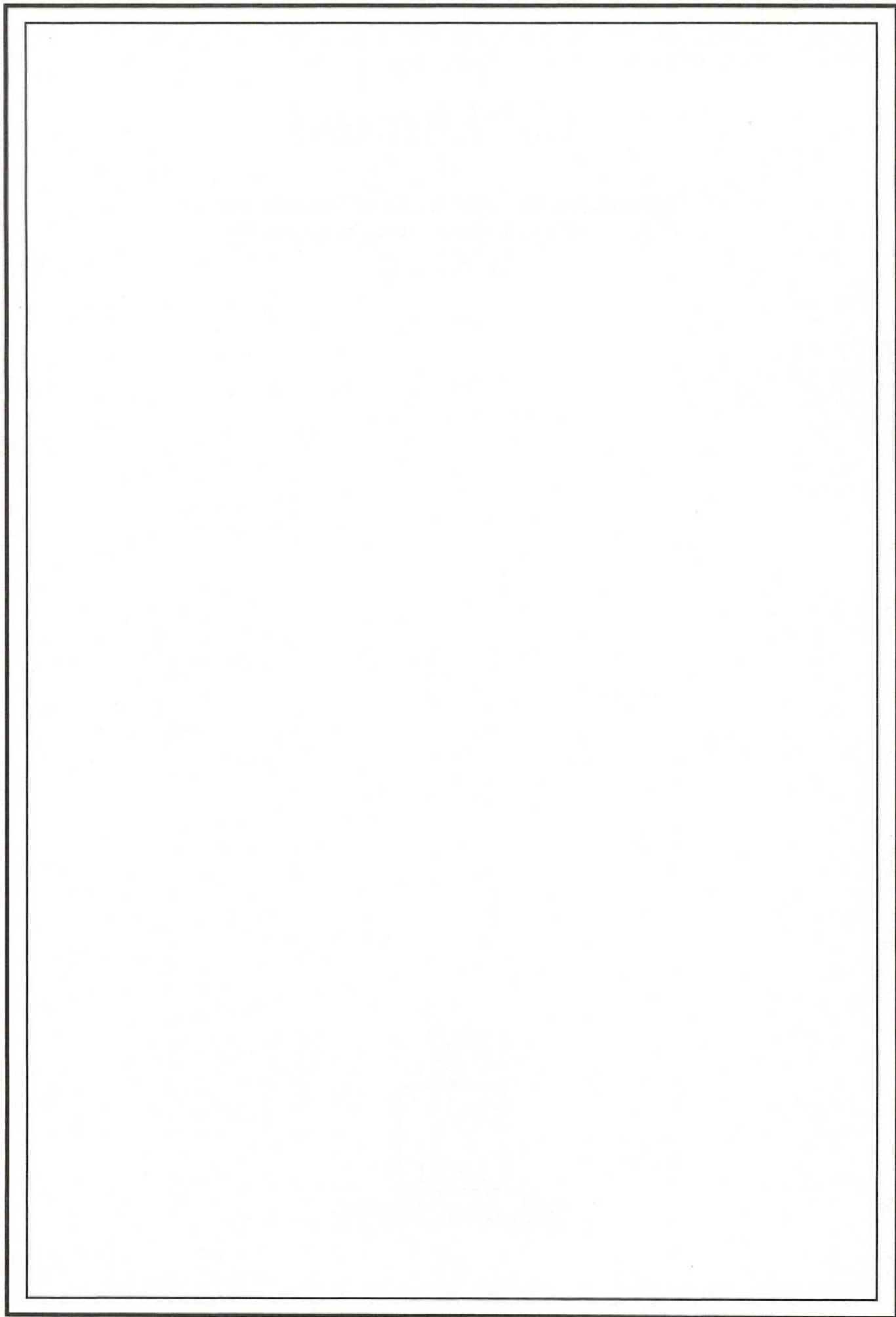


# Thal Limited

Condensed Interim Financial Statements  
For the Period Ended March 31, 2018  
(Un-audited)





# Thal Limited

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# Thal Limited

## DIRECTORS' REVIEW REPORT TO THE SHAREHOLDERS

Dear Shareholders,

On behalf of the Board of Directors, I am pleased to share Directors' Review along with the unaudited interim condensed financial statements for the period ended March 31, 2018.

### Financial Highlights

	Rupees in Millions	
	For the period ended March 31, 2018	For the period ended March 31, 2017
Sales	13,623	12,501
Profit Before Tax	2,710	4,583
Profit After Tax	2,054	3,434
Earnings Per Share (Rs.)	25.35	42.38

### Performance Overview:

Sales revenue for the nine months ended March 31, 2018, was Rs. 13.623 billion as compared to Rs. 12.501 billion for the corresponding period of last year, showing an increase of 9%. Profit after tax for the period was lower by Rs. 1.38 billion compared to the corresponding period mainly on account of gain on the divestment of shares in Metro Habib Cash & Carry Pakistan (Private) Limited that took place in the comparative period last year. The basic & diluted Earnings Per Share (EPS) was Rs. 25.35 compared to Rs. 42.38 in the corresponding period last year.

The Board has approved a 2nd interim dividend of Rs. 2.5 per share @ 50% for the period ended March 31, 2018, in addition to the 1st interim dividend of Rs. 2.5 per share @ 50% thus making a total dividend payout of Rs. 5 per share i.e. 100% for the nine months ended March 31, 2018.

### Business Brief – Engineering Segment:

The domestic auto industry market remained strong on the back of successful launches of new models by the local auto assemblers and an increase in auto leasing due to availability of attractive rates.

Import of used vehicles continues to rise sharply, exhibiting an increase of about 34% from last year, led by an increase in Hybrid passenger cars. This continues to have an adverse impact on the performance of the local auto industry with around 59,089 units imported during 9 months compared to 44,084 units imported in last year.

The government continues to negotiate Free Trade Agreements (FTAs) with China, Thailand and Turkey. In this respect, the Company's management has put forward its opinion to the government with a view to protect the auto vendor industry and will continue its engagement on this issue.

The sales revenue for the nine-month period ended March 31, 2018 was Rs. 9.118 billion as compared to Rs. 8.765 billion in the corresponding period of last year, showing an increase of 4%.

The aftermarket segment has performed well during the nine-month period. Demand for products of the company for the commercial vehicle segment performed particularly well with the induction of new customers and with the sales of new products to existing customers.

Sales during the last quarter of the financial year are expected to remain strong. The management will continue its focus on improving product quality, human health and safety and its environment preservation initiatives. Efforts towards continuous improvement yield higher efficiencies and assist in improving the economics of the business.



# Thal Limited

## **Business Brief – Building Material & Allied Product Segment**

Sales revenue of Building Material & Allied Product Segment during the nine months ended March 31, 2018 was Rs. 4.505 billion against Rs. 3.736 billion for the corresponding period last year an increase of 20.6%.

### **Jute Business**

The Jute Business maintained a positive trend during the nine-month period, and retained its position as a major supplier of Jute products in the country. Despite challenging external conditions such as devaluation of the Pak Rupee and rising trend of fuel & energy cost, the management's prudent cost control measures; productivity improvement initiatives and market penetration strategies bore positive results.

The demand for PGS (Pakistan Grain Sacks) remained strong due to lower carryover stocks from last year. The business also witnessed growth in demand with the addition of new local & export customers. The business plans to build its export base for growth, while maintaining its strong presence in the domestic market. Management will maintain its focus on production efficiencies to ensure competitive advantage in both the local and export markets

### **Papersack Business**

The Cement sector continued to show healthy growth and volumes increased by 14 % in nine months of the year in comparison with last year. The business was able to take advantage of this increase in terms of packaging demand and grew sales volumes of cement bags. The SOS segment also saw volume growth in line with retail market growth.

The period under review however saw global price increases for paper as well as an erosion of Pak Rupee against the Euro which significantly impacted raw material costs. Over the course of the period, selling price increases of our products could not fully offset the adverse impact of increased costs of raw materials, resulting in an erosion of margins. The outlook for the year is expected to remain challenging due to a tight global supply market along with price increases in raw material prices.

Commercial production of Carrier bags has started which will create more value for the business. The industrial sacks and food bag segments are expected to show robust growth that the Company is geared up to capitalize upon.

### **Laminates Operations**

The Laminates Business operates in three major segments, High Pressure Laminates (HPL), Compact Laminates and Lamination of boards.

The recent increase in import cost of raw materials including boards has been a challenge for the business as the Company relies on either imported boards or local supplies from the fully documented sector thus operating at a higher cost base.

The company made efforts to develop new products and expand its customer base, and develop new sales channels and value added market segments, which are expected to strengthen its brand and commercial competitive ability.

# Thal Limited

## Subsidiaries

### Thal Boshoku Pakistan (Pvt.) Ltd.

During the period under review, the Sales Revenue for the Company registered a decline vis-à-vis last year mainly due to less off take by customers. However, the Company worked towards mitigating the corresponding drop in profit, through effective financial management, improved cost control, and efficient inventory management.

The Company has launched its efforts towards expansion of its operations. Construction work on a new manufacturing facility is underway and progressing at a fast pace. The management of the Company remains focused towards completion of the expansion project as per schedule. The future outlook of the Company remains encouraging as auto sector demand exhibits a rising trend.

### Makro-Habib Pakistan Limited (MHPL)

The Honorable Supreme Court of Pakistan had dismissed the MHPL's Review Petition for the Saddar Store and as a consequence, the Saddar Store of MHPL was closed down on September 11, 2015.

As a later development on December 9, 2015, the Honorable Supreme Court of Pakistan accepted the Army Welfare Trust's (AWT) request for restoration of its Review Petition. In its hearing held on February 2, 2016, the Honorable Chief Justice commented that while reviewing AWT's review petition, both MHPL and Ministry of Defense will also get a chance to argue their points on merit as they are respondents in AWT's petition.

AWT's review petition was fixed for hearing on October 17, 2017 before a new bench. However, there were no proceedings during the hearing on account of adjournment filed by counsel representing Shehri & KWSB. The company is a wholly owned subsidiary of Thal Limited.

### Habib Metro Pakistan (Private) Limited (HMPL)

The main business of Habib METRO Pakistan (Private) Limited (HMPL) is to own and manage retail store properties and accordingly, most of its revenue is generated from rental income. Thal Limited holds 60% shareholding in the subsidiary. The company is exploring various business opportunities to complement the retail rental business and to enhance enterprise value from its store locations.

The Board of Directors in their meeting for the third quarter held on April 23, 2018 declared interim cash dividend of Rs. 0.463 per share amounting to Rs. 94.4 million in respect of Thal Limited.

## Investments in Energy Sector

### Thal Power (Private) Limited

The Company has entered into a Joint Venture Agreement with Novatex Limited, for collaboration to develop a 330 MW mine mouth coal-fired power generation plant located at Thar, Sindh. This power plant will be based on lignite coal extracted from the mine operated by Sind Engro Coal Mining Company (SECMC).

The Company through its wholly owned subsidiary, Thal Power (Private) Limited has incorporated a JV project company, i.e., ThalNova Power Thar Private Limited ("ThalNova"), to develop the project.

ThalNova has obtained the Letter of Intent (LOI) and the Letter of Support (LOS) from the Private Power Infrastructure Board (PPIB). National Electric Power Regulatory Authority (NEPRA) has issued the Generation License and awarded the Upfront Tariff on Thar coal to the project company. ThalNova has also been issued a No Objection Certificate (NOC) by the Sindh Environmental Protection Agency (SEPA). China Machinery & Engineering Corporation has been appointed as the EPC Contractor. ThalNova has entered into Coal Supply Agreement (CSA) with SECMC to supply 1.9 million tons per annum lignite. It has also entered into a Power Purchase Agreement (PPA) with the Central Power Purchase Agency (Guarantee) Ltd.



# Thal Limited

and the Implementation Agreement ("IA") with PPIB. China Development Bank ("CDB") and Habib Bank Limited ("HBL") have been engaged for arrangement of foreign and local currency project debt respectively.

Whilst the project has sound fundamentals being based on indigenous resources and enjoys good support and encouragement from the respective governments, it also presents significant challenges in achieving timely financial close. ThalNova is actively engaged in concluding all project agreements and securing financial close for the project.

## **Sindh Engro Coal Mining Company Limited (SECMC)**

SECMC is a joint venture between the Government of Sindh, Thal Limited, Engro Powergen Limited, Hub Power Company Limited, Habib Bank Limited, CMEC Thar Mining Investments Limited and SPI Mengdong. It is engaged in developing Pakistan's first open pit mining project at Thar Coal Block II. The project achieved its Financial close on April 4, 2016.

The project is under construction and presently the progress is ahead of schedule. To date c. 82 Million BCM of overburden has been removed and the mine has reached a depth of 125 meters. Related infrastructure projects of Effluent Disposal Line and Left Bank Outfall Drainage Scheme are expected to come online as per schedule.


For the first phase of the project, the Board of Directors of Thal Limited approved a total exposure of Pak Rupee equivalent of US\$ 36.1 million, which includes equity investment of US\$ 24.3 million, US\$ 5 million for cost over-run and US\$ 6.8 million for debt servicing reserve. To date the Company has invested Rs. 1,199 million equivalent to US\$ 11.51 million in the project.

SECMC has entered into Coal Supply Agreements with ThalNova Power Thar (Pvt) Ltd and Thar Energy Ltd to supply additional 1.9 million tons of lignite per annum to each 330 MW power plant respectively as Phase II of the mine's development.

## **Acknowledgement**

In the end we would like to thank the Almighty for all His blessings in these challenging times and convey our appreciation to all our Customers, Dealers, Bankers, Joint Venture and Technical Partners for their continued support and confidence in the Company. We also wish to recognize the efforts of all our team members who have worked diligently to achieve these results.

On behalf of the Board




Mazhar Valjee  
**Chief Executive**  
Karachi: April 26, 2018.

# Thal Limited

## UNCONSOLIDATED CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2018

	Note	March 31, 2018 (Un-audited) (Rupees in thousands)	June 30, 2017 (Audited)
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	4	1,206,157	1,019,171
Intangible assets		12,571	9,788
Investment property		1,003	1,009
Long-term investments	5	4,507,953	4,143,986
Long-term loans	6	688,428	411,425
Long-term deposits		13,276	13,964
Deferred tax asset - net		227,671	186,642
		<u>6,657,059</u>	<u>5,785,985</u>
<b>CURRENT ASSETS</b>			
Stores, spares and loose tools		143,825	101,460
Stock-in-trade	7	4,016,473	2,913,980
Trade debts		2,186,237	1,041,399
Loans and advances		171,565	63,911
Trade deposits and short-term prepayments		135,569	78,321
Interest accrued		1,983	1,683
Other receivables		13,501	76,738
Short-term investments	8	4,410,970	6,707,942
Income Tax - net	9	-	72,269
Sales tax refundable		-	61,254
Cash and bank balances		830,966	522,284
		<u>11,911,089</u>	<u>11,641,241</u>
<b>TOTAL ASSETS</b>		<u>18,568,148</u>	<u>17,427,226</u>
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL AND RESERVES</b>			
Authorised capital 200,000,000 (June 30, 2017: 100,000,000) ordinary shares of Rs.5 each		<u>1,000,000</u>	<u>500,000</u>
Issued, subscribed and paid-up capital 81,029,909 (June 30, 2017: 81,029,909) ordinary shares of Rs. 5/- each		405,150	405,150
Reserves		<u>15,647,203</u>	<u>15,027,930</u>
		<u>16,052,353</u>	<u>15,433,080</u>
<b>NON-CURRENT LIABILITIES</b>			
Long-term deposits		1,624	1,624
<b>CURRENT LIABILITIES</b>			
Trade and other payables		2,302,941	1,910,831
Unclaimed dividend		108,762	72,553
Short-term running finance		-	9,137
Sales tax payable		56,683	-
Accrued mark-up		-	1
Income Tax - net	9	45,785	-
		<u>2,514,171</u>	<u>1,992,522</u>
<b>CONTINGENCIES AND COMMITMENTS</b>			
	10		
<b>TOTAL EQUITIES AND LIABILITIES</b>		<u>18,568,148</u>	<u>17,427,226</u>

The annexed notes from 1 to 17 form an integral part of these unconsolidated condensed interim financial statements.

  
Shahid Saleem  
Chief Financial Officer

  
Mazhar Valjee  
Chief Executive

  
Salman Burney  
Director




# Thal Limited

## UNCONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED MARCH 31, 2018 (UN-AUDITED)

	Note	Nine months ended		Quarter ended	
		March 31, 2018 (Rupees in thousands)	March 31, 2017 (Rupees in thousands)	March 31, 2018 (Rupees in thousands)	March 31, 2017 (Rupees in thousands)
Revenue - net		13,622,750	12,500,860	5,175,118	4,902,627
Cost of sales		(11,101,721)	(9,681,567)	(4,197,434)	(3,756,505)
<b>Gross Profit</b>		<b>2,521,029</b>	<b>2,819,293</b>	<b>977,684</b>	<b>1,146,122</b>
Distribution costs		(157,737)	(151,203)	(54,893)	(44,995)
Administrative expenses		(560,561)	(489,665)	(203,061)	(174,559)
Other charges		(183,555)	(290,864)	(68,280)	(80,890)
		(901,853)	(931,732)	(326,234)	(300,444)
Other income	11	1,096,848	2,702,432	369,832	315,059
<b>Operating Profit</b>		<b>2,716,024</b>	<b>4,589,993</b>	<b>1,021,282</b>	<b>1,160,737</b>
Finance costs		(6,432)	(6,864)	(3,039)	(2,464)
<b>Profit before taxation</b>		<b>2,709,592</b>	<b>4,583,129</b>	<b>1,018,243</b>	<b>1,158,273</b>
Taxation		(655,575)	(1,149,144)	(237,384)	(306,785)
<b>Profit after taxation</b>		<b>2,054,017</b>	<b>3,433,985</b>	<b>780,859</b>	<b>851,488</b>
		<b>Rupees</b>		<b>Rupees</b>	
Basic and diluted earnings per share	12	25.35	42.38	9.64	10.51

The annexed notes from 1 to 17 form an integral part of these unconsolidated condensed interim financial statements.

  
Shahid Saleem  
Chief Financial Officer

  
Mazhar Valjee  
Chief Executive


  
Salman Burney  
Director

# Thal Limited

## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED MARCH 31, 2018 (UN-AUDITED)

Note	Nine months ended		Quarter ended	
	March 31, 2018 (Rupees in thousands)	March 31, 2017 (Rupees in thousands)	March 31, 2018 (Rupees in thousands)	March 31, 2017 (Rupees in thousands)
Profit after taxation	2,054,017	3,433,985	780,859	851,488
Other comprehensive income				
<i>Item to be reclassified to profit and loss account in subsequent periods:</i>				
Gain on revaluation of available for sale investments	64,311	40,964	86,102	6,177
<b>Total comprehensive income for the period</b>	<b><u>2,118,328</u></b>	<b><u>3,474,949</u></b>	<b><u>866,961</u></b>	<b><u>857,665</u></b>

The annexed notes from 1 to 17 form an integral part of these unconsolidated condensed interim financial statements.

  
Shahid Saleem  
Chief Financial Officer

  
Mazhar Valjee  
Chief Executive

  
Salman Burney  
Director



# Thal Limited

## UNCONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT FOR THE PERIOD ENDED MARCH 31, 2018 (UN-AUDITED)

	March 31, 2018	March 31, 2017
	(Rupees in thousands)	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit before taxation	2,709,592	4,583,129
Adjustments for non-cash charges and other items:		
Depreciation and amortisation	138,512	87,421
Finance costs	6,432	6,864
Profit earned on call deposits and short-term investments	(176,833)	(157,166)
Liabilities no longer payable written back	(103)	(28)
Gain on revaluation / redemption of investments at fair value through profit and loss	(87,099)	(51,679)
Dividend income	(770,745)	(613,507)
(Reversal) / Provision for impairment of trade debts	(3,003)	11,156
Reversal of provision for impairment on loan to Makro Habib Pakistan Limited	(15,893)	(3,752)
Gain on disposal of investment in an associate - METRO Habib Cash & Carry Pakistan (Private) Limited	-	(1,835,895)
Provision for retirement benefits	5,573	1,617
Gain on disposal of property, plant and equipment	(4,556)	(2,495)
	<u>(907,715)</u>	<u>(2,557,464)</u>
	1,801,877	2,025,665
(Increase) / decrease in current assets		
Stores, spares and loose tools	(42,365)	(9,902)
Stock-in-trade	(1,102,493)	(575,181)
Trade debts	(1,141,835)	(938,038)
Loans and advances	(91,761)	(27,140)
Trade deposits and short-term prepayments	(57,248)	(56,701)
Other receivables	(9,818)	(5,951)
Increase / (decrease) in current liabilities		
Trade and other payables	393,058	721,478
Sales tax payable	117,937	69,223
	<u>(1,934,525)</u>	<u>(822,212)</u>
Cash (used in) / generated from operations	(132,648)	1,203,453
Finance costs paid	(6,433)	(6,906)
Retirement benefits paid	(6,418)	(2,048)
Income tax paid	(578,550)	(596,642)
Long-term loans	2,997	9,022
Long-term deposits - net	688	(2,767)
Net cash (used in) / generated from operating activities	<u>(720,364)</u>	<u>604,112</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Fixed capital expenditure	(332,581)	(269,471)
Long-term loans to subsidiaries - net	(280,000)	(361,000)
Dividends received	843,800	613,507
Profit received on call deposits and short-term investments	195,998	156,187
Proceeds from disposal of property, plant and equipment	8,862	3,471
Proceeds from disposal of investment in an associate - METRO Habib Cash & Carry Pakistan (Private) Limited	-	2,120,000
Long-term investments made during the period	(299,656)	(36,362)
Short-term investments encashed / (made) during the period	422,081	(2,216,885)
Net cash generated from investing activities	<u>558,504</u>	<u>9,447</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Dividends paid	(1,462,846)	(645,004)
Net cash used in financing activities	<u>(1,462,846)</u>	<u>(645,004)</u>
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<u>(1,624,706)</u>	<u>(31,445)</u>
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>	<u>4,970,397</u>	<u>4,042,926</u>
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>	<u>3,345,691</u>	<u>4,011,481</u>
Cash and bank balances	830,966	574,969
Short-term investments	2,514,725	3,436,550
Short-term running finance	-	(38)
	<u>3,345,691</u>	<u>4,011,481</u>

The annexed notes from 1 to 17 form an integral part of these unconsolidated condensed interim financial statements.



Shahid Saleem  
Chief Financial Officer



Mazhar Valjee  
Chief Executive



Salman Burney  
Director




# Thal Limited


## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED MARCH 31, 2018

	RESERVES					Total Equity
	Issued, subscribed & paid-up capital	Capital Reserve	General Reserve	Unappropri- ated profit	Gain / (loss) on changes in fair value of available for sale in- vestments	
(Rupees in '000)						
Balance as at June 30, 2016 (Audited)	405,150	55,704	9,796,999	1,875,317	94,408	12,227,578
Transfer to general reserve	-	-	1,368,500	(1,368,500)	-	-
Final dividend @ Rs. 6.25/- per share for the year ended June 30, 2016	-	-	-	(506,437)	-	(506,437)
Interim dividend @ Rs. 3.75/- per share for the half year ended December 31, 2016	-	-	-	(303,862)	-	(303,862)
Profit for the period	-	-	-	3,433,985	-	3,433,985
Other comprehensive income	-	-	-	-	40,964	40,964
Total comprehensive income	-	-	-	3,433,985	40,964	3,474,949
Balance as at March 31, 2017 (Un-Audited)	405,150	55,704	11,165,499	3,130,503	135,372	14,892,228
Balance as at June 30, 2017 (Audited)	405,150	55,704	11,165,499	3,662,802	143,925	15,433,080
Transfer to general reserve	-	-	2,366,000	(2,366,000)	-	-
Final dividend @ Rs. 16/- per share for the year ended June 30, 2017	-	-	-	(1,296,479)	-	(1,296,479)
Interim dividend @ Rs. 2.50/- per share for the half year ended December 31, 2017	-	-	-	(202,576)	-	(202,576)
Profit for the period	-	-	-	2,054,017	-	2,054,017
Other comprehensive income	-	-	-	-	64,311	64,311
Total comprehensive income	-	-	-	2,054,017	64,311	2,118,328
Balance as at March 31, 2018 (Un-Audited)	405,150	55,704	13,531,499	1,851,764	208,236	16,052,353

The annexed notes from 1 to 17 form an integral part of these unconsolidated condensed interim financial statements.

  
Shahid Saleem  
Chief Financial Officer

  
Mazhar Valjee  
Chief Executive

  
Salman Burney  
Director

# Thal Limited

## NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2018 (UN-AUDITED)

### 1 THE COMPANY AND ITS OPERATIONS

- 1.1 Thal Limited (the Company) was incorporated on January 31, 1966 as a public company limited by shares and is listed on the Pakistan Stock Exchange.

The Company is engaged in the manufacture of jute goods, engineering goods, papersack and laminate sheets. The Jute operation is at Muzaffargarh, engineering operation at Karachi, papersack operation at Hub and Gadoon and laminate operation located at Hub. The registered office of the Company is situated at 4th Floor, House of Habib, 3 Jinnah Co-operative Housing Society, Block 7/8, Sharae Faisal, Karachi.

- 1.2 These unconsolidated condensed interim financial statements are separate condensed interim financial statements of the Company in which investments in subsidiaries and associates are accounted for on the basis of direct equity interest and are not consolidated or accounted for using equity method.

### 2 BASIS OF PREPARATION

- 2.1 These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 2.2 These unconsolidated condensed interim financial statements do not include all the information and disclosures required in the annual audited unconsolidated financial statements and should be read in conjunction with the Company's audited unconsolidated financial statements for the year ended June 30, 2017.

### 3 ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these unconsolidated condensed interim financial statements are consistent with those followed in the preparation of the Company's audited unconsolidated financial statements for the year ended June 30, 2017. The Company has adopted certain amended International Financial Reporting Standards which became effective during the period and reported in note 5.1 to the audited unconsolidated financial statements for the year ended June 30, 2017. The adoption of such amended standards did not have any effect on these unconsolidated condensed interim financial statements.

### 4 PROPERTY, PLANT AND EQUIPMENT

	Note	March 31, 2018 (Un-audited) (Rupees in thousands)	June 30, 2017 (Audited)
Operating fixed assets	4.1	940,612	928,841
Capital work-in-progress	4.2	265,545	90,330
		<u>1,206,157</u>	<u>1,019,171</u>



# Thal Limited

4.1 The following additions and deletions were made in operating fixed assets during the period:

	Additions at cost		Deletions at book value	
	Nine months ended March 31,		Nine months ended March 31,	
	2018	2017	2018	2017
	(Un-audited)		(Un-audited)	
	(Rupees in '000)			
Operating Fixed Assets				
Building on freehold land	3,035	161	-	-
Plant and machinery	103,381	89,064	374	-
Furniture and fittings	768	558	-	6
Vehicles	1,742	1	3,492	813
Office and mills equipment	19,853	4,948	268	157
Computer equipment	6,008	11,177	172	-
Jigs and fixtures	14,437	23,132	-	-
	149,224	129,041	4,306	976

4.2 During the period, capital work in progress amounting to Rs. 42.474 million (March 31, 2017: Rs. 71.598 million) was transferred to operating fixed assets.

	March 31, 2018 (Un-audited)	June 30, 2017 (Audited)
	(Rupees in thousands)	
<b>5 LONG-TERM INVESTMENTS</b>		
<b>Investment in related parties</b>		
<b>Subsidiaries, un-quoted - at cost</b>		
Noble Computer Services (Private) Limited	1,086	1,086
Pakistan Industrial Aids (Private) Limited	10,000	10,000
Habib METRO Pakistan (Private) Limited	2,789,223	2,789,223
A-One Enterprises (Private) Limited	61,395	61,395
Thal Boshoku Pakistan (Private) Limited	104,500	104,500
Thal Power (Private) Limited	100	100
Makro Habib Pakistan Limited (MHPL)	223,885	223,885
Less: Provision for impairment of investment in MHPL	(223,885)	(223,885)
	<u>2,966,304</u>	<u>2,966,304</u>
<b>Associates - at cost</b>		
<b>Quoted</b>		
Indus Motor Company Limited	48,900	48,900
Habib Insurance Company Limited	561	561
Agriauto Industries Limited	9,473	9,473
Shabbir Tiles and Ceramics Limited	21,314	21,314
	<u>80,248</u>	<u>80,248</u>
<b>Other investments - available for sale</b>		
<b>Quoted - at fair value</b>		
Habib Sugar Mills Limited	68,814	69,916
GlaxoSmithKline (Pakistan) Limited	413	430
Dynea Pakistan Limited	152,098	82,156
Allied Bank Limited	17,904	16,295
Habib Bank Limited	13,815	17,526
TPL Properties Limited	9,840	12,250
	<u>262,884</u>	<u>198,573</u>
<b>Un-Quoted - at cost</b>		
Sindh Engro Coal Mining Company Limited	1,198,517	898,861
	<u>4,507,953</u>	<u>4,143,986</u>
<b>6 LONG-TERM LOANS</b>		

These include interest free loan amounting to Rs. 680.436 million (June 30, 2017: 400.436 million) given for purchase of shares of ThalNova Power Thar (Private) Limited (ThalNova) to Thal Power (Private) Limited. The loan is likely to be converted into share capital based on the progress achieved by ThalNova for its underlying project.



# Thal Limited

	March 31, 2018 (Un-audited) (Rupees in thousands)	June 30, 2017 (Audited) (Rupees in thousands)
<b>7 STOCK-IN-TRADE</b>		
Raw material		
In hand	2,452,997	1,868,669
In transit	671,511	384,306
Work-in-process	188,944	156,863
Finished goods	703,021	504,142
	<u>4,016,473</u>	<u>2,913,980</u>

## 8 SHORT-TERM INVESTMENTS

- 8.1 These represent investment in Term Deposit Receipts amounting to Rs. 1,531.959 million (June 30, 2017: Rs. 3,493.246 million), Government Treasury Bills amounting to Rs. 992.858 million (June 30, 2017: Rs. 993.524 million) and Mutual Funds amounting to Rs. 1,886.153 million (June 30, 2017: 2,221.172 million).
- 8.2 Term deposit receipts include Rs. 701.789 million (June 30, 2017: Rs. 1,257.408 million) maintained with Habib Metropolitan Bank, a related party.

	Note	March 31, 2018 (Un-audited) (Rupees in thousands)	June 30, 2017 (Audited) (Rupees in thousands)
<b>9 INCOME TAX - NET</b>			
Group Tax Relief adjustments	9.1	(593,466)	(593,466)
Group Taxation adjustments	9.2	(858)	(10,040)
Income tax provisions less tax payments - net		<u>640,109</u>	<u>531,237</u>
		<u>45,785</u>	<u>(72,269)</u>

- 9.1 In terms of the provisions of Section 59B of the Income Tax Ordinance, 2001 (the Ordinance), a subsidiary company may surrender its tax losses in favour of its Holding Company for set off against the income of its Holding Company subject to certain conditions as prescribed under the Ordinance.

Accordingly, the Company adjusted its tax liabilities for the tax years 2008 to 2010 by acquiring the losses of its subsidiary company and consequently an aggregate sum of Rs. 593.466 million equivalent to the tax value of the losses acquired has been paid to the subsidiary company.

The original assessments of the Company for the tax years 2008 to 2010 were amended under Section 122(5A) of the Ordinance by the tax authorities by disallowing Group Relief claimed by the Company under Section 59B of the Ordinance aggregating to Rs. 593.466 million. The Company preferred appeals against the said amended assessments before the Commissioner Inland Revenue (Appeals) who vide his orders dated 10th June 2011 and 11th July 2011 has held that the Company is entitled to Group Relief under Section 59B of the Ordinance. However, the tax department filed an appeal before the Appellate Tribunal Inland Revenue (ATIR) against the Commissioner Inland Revenue (Appeal) (CIR) Order. The ATIR has passed an order in favour of the Company for the above tax years; the Tax department filed reference application / appeal against the order of ATIR before the High Court of Sindh and with the Chairman ATIR which are under the process of hearings.

- 9.2 In terms of the provision of Section 59AA of the Income Tax Ordinance, 2001 (the Ordinance), the Company and its wholly owned subsidiaries MHPL and A-One Enterprises (Private) Limited have irrevocably opted to be taxed as one fiscal unit for the tax year 2018.

# Thal Limited

## 10 CONTINGENCIES AND COMMITMENTS

### 10.1 Contingencies

There were no material changes in the status of contingencies as reported in the annual financial statements for the year ended June 30, 2017 except the following:

- 10.1.1 Letter of guarantees issued by banks on behalf of the company amount to Rs. 1,768.281 million (June 30, 2017: Rs. 2,151.283 million).
- 10.1.2 Post dated cheques issued to Collector of Customs amounts to Rs. 23.123 million (June 30, 2017: Rs. 103.974 million).

### 10.2 Commitments

- 10.2.1 Letter of credits outstanding for raw material and spares amounts to Rs. 1,739.612 million (June 30, 2017: Rs. 725.450 million).
- 10.2.2 Commitments in respect of capital expenditure are Rs. 36.553 million (June 30, 2017: Rs. 66.817 million).
- 10.2.2 Commitments for rentals under Ijarah agreements to a related party in respect of vehicles amount to Rs. 25.191 (June 30, 2017: Rs. 21.424 million).

	Note	Nine months ended	
		March 31, 2018	March 31, 2017
		(Un audited)	
		(Rupees in thousand)	
<b>11 OTHER INCOME</b>			
<b>Income from financial assets</b>			
Dividend income	11.1	770,745	613,507
Profit earned on call deposits and short-term investments		176,833	157,166
Gain on revaluation / redemption of investments at fair value through profit and loss		87,099	51,679
Others		19,390	5,335
		<u>1,054,067</u>	<u>827,687</u>
<b>Income from non-financial assets</b>			
Gain on disposal of investment in an associate - MHCCP		-	1,835,895
Gain on disposal of property, plant and equipment		4,556	2,495
Others		38,225	36,355
		<u>42,781</u>	<u>1,874,745</u>
		<u>1,096,848</u>	<u>2,702,432</u>

- 11.1 Includes dividend income from a subsidiary company amounting to Rs. 262.237 million (March 31, 2017: 146.581 million) and associate companies amounting to Rs. 501.104 million (March 31, 2017: Rs. 458.612 million).

	Nine months ended	
	March 31, 2018	March 31, 2017
	(Un audited)	
	(Rupees in thousand)	

## 12 BASIC AND DILUTED EARNINGS PER SHARE

There is no dilutive effect on the basic earnings per share of the Company, which is based on:  
Profit after taxation

	<u>2,054,017</u>	<u>3,433,985</u>
	Number of shares in thousands	
Weighted average number of ordinary shares of Rs. 5/- each in issue	<u>81,030</u>	<u>81,030</u>
	(Rupees)	
Basic and diluted earnings per share	<u>25.35</u>	<u>42.38</u>



# Thal Limited

## 13 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties of the Company comprise subsidiaries and associate companies with common directorship, retirement funds, directors and key management personnel. Detail of transactions and balances with related parties during the period, other than those disclosed elsewhere in these unconsolidated condensed interim financial statements, are as follows:

Relationship	Nature of transactions	Nine months ended	
		March 31, 2018	March 31, 2017
		(Un audited)	
		(Rupees in thousand)	
Subsidiaries	Professional Services acquired	112,917	81,854
	Purchase of assets	3,907	-
	Purchase of goods	5,898	1,278
	Supplies purchased	943	-
	Sale of goods	318	-
	Rent received	4,067	3,957
	Loan to Subsidiary	280,000	361,000
	Service Fee	20,790	21,060
	Tax loss acquired under group taxation	1,356	5,797
-	Sale of assets	1,761	-
Associates	Sales of goods	7,238,907	7,155,086
	Insurance premium	21,634	24,130
	Purchase of assets	1,644	2,400
	Purchase of goods	95,098	98,128
	Supplies purchased	36,868	15,951
	Insurance claim received	470	1,216
	Mark-up and bank charges paid	2,143	1,347
	Profit received on call deposits and short-term investments	69,607	88,392
	Rent paid	1,623	647
Employee benefit plans	Ijarah rentals	16,006	7,032
	Contribution to provident fund	26,813	24,656
	Contribution to retirement benefit fund	5,575	3,837
Key management personnel	Key management personnel compensation	136,148	129,766
		March 31, 2018	June 30, 2017
		(Un-audited)	(Audited)
		(Rupees in thousands)	
<b>Balances</b>			
	Receivable from associates in respect of trade debts	620,462	268,307
	Prepayments made to associates	4,224	5,757
	Other receivables from subsidiaries	3,356	73,753
	Other receivables from associates	1,532	141
	Bank balances with associates	430,456	396,398
	Payable to subsidiaries in respect of trade and other payables	4,453	9,109
	Payable to associates in respect of trade and other payables	17,232	6,094
	Payable to associate in respect of short-term running finance	-	5,473



# Thal Limited

- 13.1** The investments in related parties are disclosed in note 5 and 8 to these unconsolidated condensed interim financial statements.

## **14 FAIR VALUE OF FINANCIAL INSTRUMENTS**

The fair value of the financial assets and liabilities is the amount at which the asset could be sold or the liability transferred in a current transaction between market participants, other than in a forced or liquidation sale. Investment in subsidiary companies and associates are carried at cost.

Available-for-sale financial assets and financial assets designated at fair value through profit and loss account which are tradable in an open market are revalued at the market prices prevailing on the balance sheet date (Level 1 Valuation). The estimated fair value of all other financial assets and liabilities is considered not significantly different from their book values.

There were no transfers amongst levels during the period.

## **15 NON ADJUSTING EVENT AFTER THE BALANCE SHEET DATE**

The Board of Directors has approved second interim cash dividend of Rs. 2.5/- per share for the period ended March 31, 2018 in its meeting held on April 26, 2018.

## **16 GENERAL**

- 16.1** Figures have been rounded off to the nearest thousands.

- 16.2** Corresponding figures have been re-arranged, wherever necessary. However, there were no significant rearrangements to report.

## **17 DATE OF AUTHORISATION FOR ISSUE**

This unconsolidated condensed interim financial statements were authorised for issue on April 26, 2018 by the Board of Directors of the Company.



Shahid Saleem  
Chief Financial Officer



Mazhar Valjee  
Chief Executive



Salman Burney  
Director


# Thal Limited

## CONSOLIDATED CONDENSED INTERIM BALANCE SHEET


### AS AT MARCH 31, 2018

	Note	March 31, 2018 (Un-audited)	June 30, 2017 (Audited)
(Rupees in thousands)			
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	4	1,630,951	1,201,577
Intangible assets		12,969	10,249
Investment property		6,733,047	6,845,446
Long-term investments	5	4,345,223	3,533,232
Long-term loans		9,681	10,989
Long-term deposits		18,722	17,746
Long-term prepayments		22,501	22,501
Deferred tax asset - net		228,736	187,551
		<b>13,001,830</b>	<b>11,829,291</b>
<b>CURRENT ASSETS</b>			
Stores, spares and loose tools		150,322	107,905
Stock-in-trade	6	4,095,144	2,992,333
Trade debts		2,277,215	1,094,863
Loans and advances		197,961	71,198
Trade deposits and short-term prepayments		172,669	89,063
Interest accrued		3,005	2,198
Other receivables		12,399	5,943
Short-term investments	7	8,495,628	10,510,173
Income Tax - net	8	-	33,395
Sales tax refundable		-	66,822
Cash and bank balances		962,928	842,399
		<b>16,367,271</b>	<b>15,816,292</b>
<b>TOTAL ASSETS</b>		<b>29,369,101</b>	<b>27,645,583</b>
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL AND RESERVES</b>			
Authorised capital			
200,000,000 (June 30, 2017: 100,000,000)			
ordinary shares of Rs.5 each		1,000,000	500,000
Issued, subscribed and paid-up capital			
81,029,909 (June 30, 2017: 81,029,909)			
ordinary shares of Rs. 5/- each		405,150	405,150
Share deposit money		12	12
Reserves		19,440,823	18,447,119
Equity attributable to equity holders' of the parent		19,845,985	18,852,281
Non-controlling interest		6,230,045	6,116,611
		<b>26,076,030</b>	<b>24,968,892</b>
<b>NON-CURRENT LIABILITIES</b>			
Long-term deposits		317,789	316,762
<b>CURRENT LIABILITIES</b>			
Trade and other payables		2,639,162	2,271,212
Unclaimed dividend		108,762	72,553
Short-term borrowings		-	9,137
Deferred income		17,808	7,026
Sales tax payable		47,240	-
Accrued markup		-	1
Income Tax - net	8	162,310	-
		<b>2,975,282</b>	<b>2,359,929</b>
<b>CONTINGENCIES AND COMMITMENTS</b>	9		
<b>TOTAL EQUITIES AND LIABILITIES</b>		<b>29,369,101</b>	<b>27,645,583</b>

The annexed notes from 1 to 17 form an integral part of these consolidated condensed interim financial statements.

  
Shahid Saleem  
Chief Financial Officer

  
Mazhar Valjee  
Chief Executive


  
Salman Burney  
Director

# Thal Limited

## CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED MARCH 31, 2018 (UN-AUDITED)

		Nine months ended March 31,		Quarter ended March 31,	
	Note	2018	2017	2018	2017
		(Un-audited)		(Un-audited)	
		----- (Rupees in thousands) -----			
Revenue - net		14,389,487	13,271,203	5,435,436	5,174,552
Cost of sales		(11,589,578)	(10,205,052)	(4,368,451)	(3,937,615)
<b>Gross Profit</b>		<b>2,799,909</b>	<b>3,066,151</b>	<b>1,066,985</b>	<b>1,236,937</b>
Distribution costs		(162,699)	(156,701)	(55,657)	(46,018)
Administrative expenses		(1,139,017)	(1,032,983)	(395,415)	(360,921)
Other charges		(188,399)	(304,354)	(69,613)	(83,165)
		(1,490,115)	(1,494,038)	(520,685)	(490,104)
Other income	10	1,699,668	3,930,202	558,029	620,172
<b>Operating Profit</b>		<b>3,009,462</b>	<b>5,502,315</b>	<b>1,104,329</b>	<b>1,367,005</b>
Finance costs		(7,371)	(7,427)	(3,446)	(2,648)
		3,002,091	5,494,888	1,100,883	1,364,357
Share of net profit of associates - after tax		653,745	587,836	248,397	203,620
<b>Profit before taxation</b>		<b>3,655,836</b>	<b>6,082,724</b>	<b>1,349,280</b>	<b>1,567,977</b>
Taxation		(959,512)	(1,490,879)	(336,411)	(424,958)
<b>Profit after taxation</b>		<b>2,696,324</b>	<b>4,591,845</b>	<b>1,012,869</b>	<b>1,143,019</b>
<b>Attributable to:</b>					
- Equity holders of the Holding Company		2,408,065	4,315,438	914,862	1,048,308
- Non-controlling interest		288,259	276,407	98,007	94,711
		<b>2,696,324</b>	<b>4,591,845</b>	<b>1,012,869</b>	<b>1,143,019</b>
		----- (Rupees) -----			
Basic and diluted earnings per share attributable to the equity holders of the Holding Company	11	29.72	53.26	11.29	12.94

The annexed notes from 1 to 17 form an integral part of these consolidated condensed interim financial statements.

  
Shahid Saleem  
Chief Financial Officer

  
Mazhar Valjee  
Chief Executive

  
Salman Burney  
Director



# Thal Limited

## CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

FOR THE PERIOD ENDED MARCH 31, 2018

(UN-AUDITED)

	(UN-AUDITED)		(UN-AUDITED)	
	Nine months ended March 31,		Quarter ended March 31,	
	2018	2017	2018	2017
	(Un-audited)		(Un-audited)	
	----- (Rupees in thousands) -----			
Profit after taxation	2,696,324	4,591,845	1,012,869	1,143,019
Other comprehensive income				
<i>Items to be reclassified to profit and loss account in subsequent periods:</i>				
Gain on revaluation of available for sale investments	64,311	40,964	86,102	6,177
<i>Items not to be reclassified to profit and loss account in subsequent periods:</i>				
Share of actuarial loss on remeasurement of defined benefit plans of associates	20,383	(492)	20,502	(439)
<b>Total comprehensive income for the period, net of tax</b>	<b>2,781,018</b>	<b>4,632,317</b>	<b>1,119,473</b>	<b>1,148,757</b>
<b>Attributable to:</b>				
- Equity holders of the Holding Company	2,492,759	4,355,910	1,021,466	1,054,046
- Non-controlling interest	288,259	276,407	98,007	94,711
	<b>2,781,018</b>	<b>4,632,317</b>	<b>1,119,473</b>	<b>1,148,757</b>

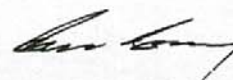
The annexed notes from 1 to 17 form an integral part of these consolidated condensed interim financial statements.



Shahid Saleem  
Chief Financial Officer



Mazhar Valjee  
Chief Executive



Salman Burney  
Director

# Thal Limited

## CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT FOR THE PERIOD ENDED MARCH 31, 2018 (UN-AUDITED)

	March 31, 2018	March 31, 2017
	(Rupees in thousands)	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit before taxation	3,655,836	6,082,724
Adjustments for non-cash charges and other items:		
Depreciation and amortization	353,584	308,668
Share in profit of associates - after taxation	(653,745)	(587,836)
Finance costs	7,371	7,427
Profit earned on call deposits and short-term investments	(294,810)	(263,974)
Liabilities no longer payable written back	(103)	(3,450)
Gain on revaluation / redemption of investments at fair value through profit and loss	(144,228)	(93,909)
Dividend income	(7,404)	(8,314)
(Reversal) / Provision for impairment of trade debts	(2,875)	11,225
Provision for slow moving stock	-	2,177
Provision for retirement benefits	5,573	1,617
Gain on disposal of investments in an associate - METRO Habib Cash & Carry Pakistan (Private) Limited	-	(2,120,000)
Gain on disposal of property, plant and equipment	(5,935)	(262,990)
	<u>(742,572)</u>	<u>(3,009,359)</u>
	2,913,264	3,073,365
(Increase) / decrease in current assets		
Stores, spares and loose tools	(42,417)	(8,929)
Stock-in-trade	(1,102,811)	(598,753)
Trade debts	(1,179,477)	(982,486)
Loans and advances	(126,763)	(41,496)
Trade deposits and short-term prepayments	(83,606)	(81,397)
Other receivables	(79,129)	500,260
Increase / (decrease) in current liabilities		
Deferred income	10,782	7,463
Trade and other payables	368,516	741,760
Sales tax payable	114,062	77,258
	<u>(2,120,843)</u>	<u>(386,320)</u>
<b>Cash generated from operations</b>	792,421	2,687,045
Finance costs paid	(7,372)	(7,469)
Retirement benefits paid	(6,418)	(2,048)
Income tax paid	(804,992)	(848,684)
Long-term loans	1,308	3,022
Long-term deposits - net	51	3,508
Net cash (used in) / generated from operating activities	<u>(25,002)</u>	<u>1,835,374</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Fixed capital expenditure	(676,915)	(408,960)
Dividends received	581,563	466,926
Profit received on call deposits and short term investments	305,201	255,496
Long-term investments made during the period	(574,656)	(318,857)
Proceeds from disposal of investment in an associate - METRO Habib Cash & Carry Pakistan (Private) Limited	-	2,120,000
Proceeds from disposal of property, plant and equipment	9,571	347,256
Short-term investments encashed / (made) during the period	568,980	(3,523,021)
Net cash generated from / (used in) investing activities	<u>213,744</u>	<u>(1,061,160)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Dividends paid	(1,637,671)	(734,043)
Net cash used in financing activities	<u>(1,637,671)</u>	<u>(734,043)</u>
<b>NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS</b>	<u>(1,448,929)</u>	<u>40,171</u>
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>	<u>7,541,508</u>	<u>6,001,336</u>
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>	<u>6,092,579</u>	<u>6,041,507</u>
Cash and bank balances	962,928	921,995
Short-term investments	5,129,651	5,119,550
Short-term running finance	-	(38)
	<u>6,092,579</u>	<u>6,041,507</u>

The annexed notes from 1 to 17 form an integral part of these consolidated condensed interim financial statements.

  
Shahid Saleem  
Chief Financial Officer

  
Mazhar Valjee  
Chief Executive

  
Salman Burney  
Director




# Thal Limited


## CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED MARCH 31, 2018

	RESERVES							
Issued, sub-scribed & paid-up capital	Share deposit money	Capital reserve	General reserve	Unappropriated profit	Gain / (Loss) on changes in fair value of available for sale investments	Non-controlling interest	Total equity	
(Rupees in '000)								
Balance as at June 30, 2016 (Audited)	405,150	12	67,929	9,838,874	4,060,410	94,227	5,907,241	20,373,843
Transfer to general reserve	-	-	-	1,368,500	(1,368,500)	-	-	-
Final dividend @ Rs. 6.25/- per share for the year ended June 30, 2016	-	-	-	-	(506,437)	-	-	(506,437)
Interim dividend @ Rs. 3.75/- per share for the half year ended December 31, 2016	-	-	-	-	(303,862)	-	-	(303,862)
Subsidiary Companies								
Interim dividend @ Rs. 0.357/- per share for the period ended September 30, 2016	-	-	-	-	-	-	(48,535)	(48,535)
Interim dividend @ Rs. 0.362/- per share or the half year ended December 31, 2016	-	-	-	-	-	-	(49,185)	(49,185)
Profit for the period	-	-	-	-	4,315,438	-	276,407	4,591,845
Other comprehensive income	-	-	-	-	(492)	40,964	-	40,472
Total comprehensive income	-	-	-	-	4,314,946	40,964	276,407	4,632,317
Balance as at March 31, 2017 (Un-Audited)	405,150	12	67,929	11,207,374	6,196,557	135,191	6,085,928	24,098,141
Balance as at June 30, 2017 (Audited)	405,150	12	67,929	11,207,374	7,027,888	143,928	6,116,611	24,966,092
Transfer to general reserve	-	-	-	2,366,000	(2,366,000)	-	-	-
Final dividend @ Rs. 16/- per share for the year ended June 30, 2017	-	-	-	-	(1,296,479)	-	-	(1,296,479)
Interim dividend @ Rs. 2.50/- per share for the half year ended December 31, 2017	-	-	-	-	(202,576)	-	-	(202,576)
Subsidiary Companies								
Final dividend @ Rs. 0.304/- per share for the year ended June 30, 2017	-	-	-	-	-	-	(41,303)	(41,303)
Interim dividend @ Rs. 0.500/- per share for the period ended September 30, 2017	-	-	-	-	-	-	(68,014)	(68,014)
Interim dividend @ Rs. 0.482/- per share for the half year ended December 31, 2017	-	-	-	-	-	-	(65,508)	(65,508)
Profit for the period	-	-	-	-	2,408,065	-	288,259	2,696,324
Other comprehensive income	-	-	-	-	20,383	64,311	-	84,694
Total comprehensive income	-	-	-	-	2,428,448	64,311	288,259	2,781,018
Balance as at March 31, 2018 (Un-Audited)	405,150	12	67,929	13,573,374	5,591,281	208,239	6,230,045	26,076,030

The annexed notes from 1 to 17 form an integral part of these consolidated condensed interim financial statements.

  
Shahid Saleem  
Chief Financial Officer

  
Mazhar Valjee  
Chief Executive

  
Salman Burney  
Director

# Thal Limited

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2018 (UN-AUDITED)

### 1 THE GROUP AND ITS OPERATIONS

- 1.1 Thal Limited (the Holding Company) was incorporated on January 31, 1966 as a public company limited by shares and is listed on the Pakistan Stock Exchange.

The Holding Company is engaged in the manufacture of jute goods, engineering goods, papersacks and laminate sheets. The registered office of the holding company is situated at 4th Floor, House of Habib, 3 Jinnah Co-operative Housing Society, Block 7/8, Sharae Faisal, Karachi.

The Group comprises of the Holding Company and its subsidiaries, Noble Computer Services (Private) Limited, Pakistan Industrial Aids (Private) Limited, Makro-Habib Pakistan Limited, A-One Enterprises (Private) Limited, Habib METRO Pakistan (Private) Limited, Thal Boshoku Pakistan (Private) Limited and Thal Power (Private) Limited.

Noble Computer Services (Private) Limited is engaged in providing Internal Audit Services, I.T. related Services, Advisory Services, H.R Services and Management Services.

Pakistan Industrial Aids (Private) Limited is engaged in trading of various products.

Makro-Habib Pakistan Limited is engaged in a chain of wholesale / retail cash and carry stores.

A-One Enterprises (Private) Limited was incorporated in Pakistan on December 16, 2011 as a private limited company.

Habib METRO Pakistan (Private) Limited's main business is to own and manage properties.

Thal Boshoku Pakistan (Private) Limited is engaged in the manufacturing of Air cleaner set assembly, Seat track sub assembly and Seat side frame sub assembly for automobiles.

Thal Power (Private) Limited has entered into a joint venture agreement with M/s Novatex for collaboration to develop a 330 MW Coal-fired Power Generation Plant at Thar, Sindh.

Thal Electrical (Private) Limited was incorporated in Pakistan on January 12, 2018 as a private limited company.

These subsidiaries have been consolidated in these consolidated condensed interim financial statements.

### 2 BASIS OF PREPERATION

- 2.1 These consolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 2.2 These consolidated condensed interim financial statements do not include all the information and disclosures required in the annual consolidated financial statements, and should be read in conjunction with the Group's audited consolidated financial statements for the year ended June 30, 2017.

### 3 ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this consolidated condensed interim financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended June 30, 2017. The Group has adopted certain amended International Financial Reporting Standards which became effective during the period and reported in note 6.1 to the audited consolidated financial statements for the year ended June 30, 2017. The adoption of such amended standards and interpretation did not have any effect on these consolidated condensed interim financial statements.



# Thal Limited

## 4 PROPERTY, PLANT AND EQUIPMENT

	Note	March 31, 2018 (Un-audited)	June 30, 2017 (Audited)
		(Rupees in thousands)	
Operating fixed assets	4.1	1,265,587	1,111,247
Capital work-in-progress	4.2	365,364	90,330
		<u>1,630,951</u>	<u>1,201,577</u>

4.1 The following additions and deletions were made in operating fixed assets during the period:

	Additions at cost		Deletions at book value	
	Nine Months Ended March 31,		Nine Months Ended March 31,	
	2018	2017	2018	2017
	(Un-audited)		(Un-audited)	
	----- (Rupees in thousands) -----			
Operating fixed assets				
Leasehold land	171,279	1,705	-	74,887
Building on freehold land	3,035	1,191	-	-
Plant and machinery	101,238	90,541	556	5,336
Furniture and fittings	1,263	1,334	-	18
Vehicles	682	10,501	2,899	3,866
Office and mills equipment	22,704	7,478	157	159
Computer equipment	8,750	14,982	24	-
Jigs and Fixtures	14,437	23,132	-	-
	323,388	150,864	3,636	84,266

4.2 During the period, capital work in progress amounting to Rs. 42.474 million (March 31, 2017: 74.044 million) was transferred to operating fixed assets.

## 5 LONG-TERM INVESTMENTS

### Associates - stated as per equity method

#### Quoted

Indus Motor Company Limited	1,922,260	1,769,481
Habib Insurance Company Limited	63,558	39,394
Agriauto Industries Limited	311,622	291,714
Shabbir Tiles and Ceramics Limited	22,547	22,747
	<u>2,319,987</u>	<u>2,123,336</u>

### Joint venture - stated as per equity method

ThalNova Power Thar (Private) Limited	563,835	312,462
---------------------------------------	---------	---------

### Other investments - available for-sale

#### Quoted - at fair value

Habib Sugar Mills Limited	68,814	69,916
Dynea Pakistan Limited	152,098	82,156
GlaxoSmithKline (Pakistan) Limited	413	430
Habib Bank Limited	13,815	17,526
Allied Bank Limited	17,904	16,295
TPL Properties Limited	9,840	12,250
	<u>262,884</u>	<u>198,573</u>

#### Un-Quoted - at cost

Sindh Engro Coal Mining Company Limited	1,198,517	898,861
	<u>4,345,223</u>	<u>3,533,232</u>

# Thal Limited

	March 31, 2018 (Un-audited)	June 30, 2017 (Audited)
	(Rupees in thousands)	
<b>6 STOCK-IN-TRADE</b>		
Raw material		
In hand	2,500,628	1,926,121
In transit	682,205	385,845
	<u>3,182,833</u>	<u>2,311,966</u>
Work-in-process	188,944	156,863
Finished goods		
In hand	723,367	520,378
In transit	-	3,126
	<u>723,367</u>	<u>523,504</u>
	<u>4,095,144</u>	<u>2,992,333</u>

## 7 SHORT TERM INVESTMENTS

7.1 This represents investment in Term Deposit Receipts amounting to Rs. 3,444.290 million (June 30, 2017: Rs. 5,586.880 million), Government Treasury bills amounting to Rs. 1,801.154 million (June 30, 2017: 1,246.093 million) and mutual funds amounting to Rs. 3,250.184 million (June 30, 2017: 3,677.200 million).

7.2 Term deposit receipts include Rs. 2,519.872 million (June 30, 2017: Rs. 3,262 million) maintained with Habib Metropolitan Bank Limited, a related party.

	Note	March 31, 2018 (Un-audited)	June 30, 2017 (Audited)
		(Rupees in thousands)	
<b>8 INCOME TAX - Net</b>			
Group Tax Relief adjustments	8.1	(593,466)	(593,466)
Group Taxation adjustments	8.2	(858)	(10,040)
Income Tax provision less tax payments - net		<u>756,634</u>	<u>570,111</u>
		<u>162,310</u>	<u>(33,395)</u>

8.1 In terms of the provisions of Section 59B of the Income Tax Ordinance, 2001 (the Ordinance), a subsidiary company may surrender its tax losses in favour of its Holding Company for set off against the income of its Holding Company subject to certain conditions as prescribed under the Ordinance.

Accordingly, the Holding Company has adjusted its tax liabilities for the tax years 2008-2010 by acquiring the losses of its subsidiary company and consequently an aggregate sum of Rs. 593.466 million equivalent to the tax value of the losses acquired has been paid to the subsidiary company.

The original assessments of the Company for the tax years 2008 to 2010 were amended under Section 122(5A) of the Ordinance by the tax authorities by disallowing Group Relief claimed by the Company under Section 59B of the Ordinance aggregating to Rs. 593.466 million. The Company preferred appeals against the said amended assessments before the Commissioner Inland Revenue (Appeals) who vide his orders dated 10th June 2011 and 11th July 2011 has held that the Company is entitled to Group Relief under Section 59B of the Ordinance. However, the tax department filed an appeal before the Appellate Tribunal Inland Revenue (ATIR) against the Commissioner Inland Revenue (Appeal) (CIR) Order. The ATIR has passed an order in favour of the Company for the above tax years; the Tax department filed reference application / appeal against the order of ATIR before the High Court of Sindh and with the Chairman ATIR which are under the process of hearings.

8.2 In terms of the provision of Section 59AA of the Income Tax Ordinance, 2001 (the Ordinance), the Holding Company and its wholly owned subsidiaries MHPL and A-One Enterprises (Private) Limited have irrevocably opted to be taxed as one fiscal unit for the tax year 2018.



# Thal Limited

## 9 CONTINGENCIES AND COMMITMENTS

### 9.1 Contingencies

There were no material changes in the status of contingencies as reported in the annual consolidated financial statements for the year ended June 30, 2017 except the following:

9.1.1 Letter of guarantees issued by banks on behalf of the Group amounts to Rs. 1,784.308 million (June 30, 2017 : Rs. 2,175.690 million).

9.1.2 Post dated cheques issued to collector of Customs amounts to Rs. 23.123 million (June 30, 2017 : Rs. 103.974 million)

### 9.2 Commitments

9.2.1 Letter of credits outstanding for raw material and spares amounts to Rs. 1,806.853 million (June 30, 2017 : Rs. 755.157 million).

9.2.2 Commitments in respect of capital expenditure amounts to Rs. 36.553 million (June 30, 2017: Rs. 66.817 million).

9.2.3 Commitments for rentals under Ijarah agreements in respect of vehicles to a related party amount to Rs. 27.263 million (June 30, 2017 : Rs. 21.424 million).

9.2.4 Commitments for rentals under operating lease agreements in respect of Land amount to Rs. 2,153.232 million (June 30, 2017 : Rs. 2,544.660 million)

## 10 OTHER INCOME

### Income from financial assets

Dividend income

7,404

8,314

Profit earned on call deposits and short-term investments

294,810

263,974

Gain on revaluation / redemption of investments

at fair value through profit and loss

144,228

93,909

Others

3,369

5,088

449,811

371,285

### Income from non-financial assets

Gain on disposal of investment in an associate - MHCCP

-

2,120,000

Gain on disposal of property, plant and equipment

5,935

262,990

Rental income

1,088,980

1,058,709

Others

154,942

117,218

1,249,857

3,558,917

1,699,668

3,930,202

## 11 BASIC AND DILUTED EARNINGS PER SHARE

There is no dilutive effect on the basic earnings per share of the Holding Company, which is based on:

Profit after taxation attributable to the equity holders of the holding company

2,408,065

4,315,438

Number of shares  
in thousands

Weighted average number of ordinary shares of Rs. 5/- each in issue

81,030

81,030

Rupees

Basic and diluted earnings per share

29.72

53.26

# Thal Limited

## 12 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties of the Group comprise associate companies with common directorship, retirement funds, directors and key management personnel. Detail of transactions and balances with related parties during the period, other than those disclosed elsewhere in these consolidated condensed interim financial statements, are as follows:

Relationship	Nature of transactions	Nine months ended	
		March 31, 2018	March 31, 2017
		(Un audited)	
		(Rupees in thousand)	
Associates	Sales	7,398,713	7,358,942
	Professional Services rendered and acquired	189,602	160,361
	Rental Income on properties	1,108,897	1,092,787
	Insurance premium	23,746	25,409
	Purchase of assets	1,644	9,386
	Purchase of goods	95,141	98,128
	Insurance claim received	610	1,273
	Mark-up and bank charges paid	2,892	1,878
	Profit received	168,682	188,781
	Supplies purchased	363,058	422,854
	Licence fee, signage and others	5,814	-
	Rent Paid	1,929	1,672
	Ijarah Rentals	16,599	7,255
Employee benefit plans	Contribution to provident fund	29,690	27,336
	Contribution to retirement benefit fund	5,575	3,837
Key management personnel	Key management personnel compensation	215,054	161,135
		March 31, 2018	June 30, 2017
		(Un-audited)	(Audited)
		(Rupees in thousands)	
Balances			
Receivable from associates in respect of trade debts		653,347	280,603
Prepayments made to associates		4,596	6,033
Other receivables from associates		2,627	2,237
Long-term deposit with associates		293,326	293,326
Bank balances with associates		554,862	713,295
Payable to associates in respect of trade and other payables		20,300	6,094
Payable to associate in respect of short term running finance		-	5,473

- 12.1 The investments in related parties are disclosed in note 5 and 7 to these consolidated condensed interim financial statements.

## 13 FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of the financial assets and liabilities is the amount at which the asset could be sold or the liability transferred in a current transaction between market participants, other than in a forced or liquidation sale. Investment in associates are carried using equity method of accounting.

Available-for-sale financial assets and financial assets designated at fair value through profit and loss account which are tradable in an open market are revalued at the market prices prevailing on the balance sheet date (Level 1 Valuation). The estimated fair value of all other financial assets and liabilities is considered not significantly different from their book values.

There were no transfers amongst levels during the period.



## 14

26





## سندھ اینگریڈیو کول مائننگ کمپنی لمیٹڈ

ایس ای سی ایم سی حکومت سندھ، تھل لمیٹڈ، اینگریڈیو پاور جن لمیٹڈ، حب پاور کمپنی لمیٹڈ، حبیب بینک لمیٹڈ، سی ایم ای سی تھل مائننگ انویسٹمنٹس لمیٹڈ اور ایس پی آئی مائننگ ونگ کے مابین ایک جوائنٹ وینچر ہے۔ یہ تھل کول بلاک-II میں پاکستان کے پہلے اوپن پٹ مائننگ پروجیکٹ کو تیار کرنے میں سرگرم عمل ہے۔ پروجیکٹ نے 4 اپریل 2016 کو اپنا فنانشل کلوز حاصل کیا۔

پروجیکٹ زیر تعمیر ہے اور موجودہ طور پر کام شیڈول سے آگے ہے۔ آج کی تاریخ تک ملبہ جات کا c.82 Million BCM صاف کیا جا چکا ہے اور کان 125 میٹر کی گہرائی تک پہنچ چکی ہے۔ ایفلوئنٹ ڈسپوزل لائن اور لیفٹ بینک آؤٹ فال ڈرینج اسکیم کے مسئلہ انفراسٹرکچر پروجیکٹس ممکنہ طور پر شیڈول کے مطابق مکمل کر لئے جائیں گے۔

پروجیکٹ کے پہلے مرحلے کیلئے تھل لمیٹڈ کے بورڈ آف ڈائریکٹرز نے 36.1 ملین امریکی ڈالر کے مساوی پاک روپے میں مجموعی ایکسپنڈیچر کی منظوری دی تھی جس میں 24.3 ملین امریکی ڈالر کی ایکویٹی سرمایہ کاری، 5 ملین امریکی ڈالر برائے کاسٹ اووررن اور 6.8 ملین امریکی ڈالر برائے ڈپتھ سروسنگ ریزرو بھی شامل ہے۔ آج کی تاریخ تک کمپنی 11.51 ملین امریکی ڈالر کے مساوی 1,199 ملین روپے کی سرمایہ کاری کر چکی ہے۔

ایس ای سی ایم سی نے تھل نووا پاور تھل (پرائیویٹ) لمیٹڈ اور تھل انرجی لمیٹڈ کے ساتھ بالترتیب ہر ایک 330 میگا واٹ پاور پلانٹ کو 1.9 ملین ٹن لگنائیٹ سالانہ اضافی طور پر فراہم کرنے کیلئے کول سپلائی کے معاہدے کئے ہیں کیونکہ کان کا فیز-II تشکیل دیا جا رہا ہے۔

## اظہار تشکر

آخر میں ہم اللہ تعالیٰ اور اس کی رحمتوں کے ممنون و مشکور ہیں کہ ان کٹھن صورت حال اور درپیش چیلنجوں کا سامنا کرنے کی ہمت عطا فرمائی اور اس کے ساتھ ہم اپنے تمام صارفین، ڈیلرز، بینکرز، جوائنٹ وینچر اور ٹیکنیکل پارٹنرز کے مسلسل تعاون اور کمپنی پر ان کے اعتماد کو سراہتے ہیں۔ ہم اپنے تمام ساتھی ملازمین کی کاوشوں کے بھی معترف ہیں جنہوں نے سخت محنت اور دل جمعی کے ساتھ بہترین نتائج کے حصول کے لئے کوششیں کیں۔

منجانب بورڈ



منظہر والچی  
چیف ایگزیکٹو آفیسر

کراچی:

مورخہ: 26 اپریل 2018

## حبیب۔ میٹروپاکستان (پرائیویٹ) لمیٹڈ (ایچ ایم پی ایل)

حبیب میٹروپاکستان (پرائیویٹ) لمیٹڈ (ایچ ایم پی ایل) کا بنیادی کاروبار رینیل اسٹور املاک کی ملکیت اور اس کا انتظام سنبھالنا ہے اور اس کے مطابق آمدنی کا بیشتر حصہ رینیل آمدنی سے حاصل ہوتا ہے۔ تھل لمیٹڈ اپنی ذیلی کمپنی میں 60 فیصد شیئر ہولڈنگ کا حامل ہے۔ کمپنی نئے کاروباری مواقع تلاش کر رہی ہے تاکہ رینیل رینیل بزنس کو فروغ حاصل ہو اور اس کے اسٹور کی لوکیشنز سے ادارے کی قدر و قیمت بڑھائی جائے۔

بورڈ آف ڈائریکٹرز نے اپنے اجلاس برائے تیسری سہ ماہی منعقدہ ۲۳ اپریل ۲۰۱۸ء میں تھل لمیٹڈ کے سلسلے میں ۶۳۳ روپے فی شیئر کے عبوری نقد منافع منقسمہ مالیاتی ۹۴۴ ملین روپے کا اعلان کیا ہے۔

## پاور سیکٹر میں سرمایہ کاری

### تھل پاور (پرائیویٹ) لمیٹڈ

کمپنی نے تھر سندی میں واقع 330 میگا واٹ مائن ماؤتھ کول۔ فائرڈ پاور جزییشن پلانٹ کو تیار کرنے کے لئے اشتراک کے سلسلے میں نووا ٹیکس لمیٹڈ کے ساتھ ایک جوائنٹ ویچر ایگریمنٹ تشکیل دیا ہے۔ یہ پاور پلانٹ سندھ ایٹرو کول مائننگ کمپنی (ایس ای سی ایم سی) کے ذریعے چلائی جانے والی مائن سے حاصل کردہ لیگنائٹ کول پر انحصار کرے گا۔

کمپنی نے اپنے مکمل ملکیتی ذیلی ادارے تھل پاور (پرائیویٹ) لمیٹڈ کے ذریعے ایک جوائنٹ ویچر کمپنی یعنی تھل نووا پاور تھر پرائیویٹ لمیٹڈ (”تھل نووا“) پروجیکٹ کی تعمیر کے ضمن میں تشکیل دی ہے۔

تھل نووا نے پرائیویٹ پاور انفراسٹرکچر بورڈ (پی پی آئی بی) سے لیٹر آف انٹینٹ (ایل او آئی) اور لیٹر آف سپورٹ (ایل او ایس) حاصل کر لیا ہے نیشنل الیکٹرک پاور ریگولیٹری اتھارٹی (نپرا) نے پروجیکٹ کمپنی کو تھر کول پر جزییشن لائسنس جاری کر دیا ہے اور اپ فرنٹ ٹیرف بھی تفویض کر دیا گیا ہے۔ تھل نووا کو سندھ اینوائرمنٹل پروجیکشن ایجنسی (ایس ای پی اے) کی جانب سے بھی نوآئیکیشن سرٹیفکیٹ (این او سی) جاری کیا جا چکا ہے۔ چائنا مشینری اینڈ انجینئرنگ کارپوریشن کو بحیثیت ای پی سی کنٹریکٹر مقرر کیا گیا ہے۔ تھل نووا نے 1.9 ملین ٹن سالانہ لگنائٹ کی فراہمی کیلئے ایس ای سی ایم سی کے ساتھ کول سپلائی ایگریمنٹ (سی ایس اے) کیا ہے۔ سینٹرل پاور پراجیز ایجنسی (گارنی) لمیٹڈ کے ساتھ پاور پراجیز ایگریمنٹ (پی پی اے) اور پی پی آئی بی کے ساتھ امپلی مینٹیشن ایگریمنٹ (آئی اے) بھی تکمیل دیا جا رہا ہے۔ چائنا ڈیولپمنٹ بینک (سی ڈی بی) اور حبیب بینک لمیٹڈ (ایچ بی ایل) بالترتیب غیر ملکی اور مقامی کرنسی پروجیکٹ قرضے کے انتظامات میں مصروف عمل ہیں۔

چونکہ یہ پروجیکٹ ملکی وسائل پر مبنی ہونے کی وجہ سے مستحکم بنیادوں کا حامل ہے اور متعلقہ حکومتوں کی جانب سے بھی اس کو بھرپور حمایت اور حوصلہ افزائی مل رہی ہے پھر بھی اسے بروقت فنانشل کلوز کیلئے کئی اہم چیلنجوں کا سامنا کرنا پڑا۔ تھل نووا نے تمام پروجیکٹ کے معاہدے اور پروجیکٹ کے لئے فنانشل کلوز حاصل کرنے میں بھرپور فعال کردار ادا کیا۔



خام مال بشمول بورڈز کی درآمدی لاگت میں حالیہ اضافہ بزنس کے لئے چیلنج بن چکا ہے کیونکہ کمپنی یا تو درآمدی بورڈز یا مکمل دستاویزی شعبے سے مقامی سپلائرز پر انحصار کر کے ایک بلند تر لاگتی بنیاد پر بزنس کر رہی ہے۔

کمپنی نئی مصنوعات تیار کرنے اور اپنے صارفین کے دائرہ کار کو بڑھانے کیلئے کوشاں ہے اور فروخت کیلئے نئے چینلز اور ویلیو ایڈڈ مارکیٹ کے شعبوں کو فروغ دے رہی ہے جس سے اس کے برانڈ کو استحکام ملنے کے ساتھ تجارتی مسابقتی صلاحیت بھی بڑھ جائے گی۔

ذیلی ادارے

تھل بوشوکو پاکستان (پرائیویٹ) لمیٹڈ (ٹی بی پی کے)

زیر جائزہ مدت کے دوران کمپنی کے سیلرز ریونیو نے گزشتہ سال کی طرح خسارہ رجسٹر کیا جو بنیادی طور پر صارفین کی جانب سے کمتر خریداری کے باعث ہوا۔ تاہم کمپنی منافع میں اس رواں کمی کو زائل کرنے کے ضمن میں موثر مالیاتی انتظام، لاگت پر بہتر کنٹرول اور بروقت انویسٹری انتظامات کے ذریعے اقدامات پر عمل پیرا ہے۔

کمپنی نے اپنے آپریشنز کی توسیع کے ضمن میں اپنی کوششوں کو منظم کیا ہے۔ نئی فیسلٹی پر تعمیراتی کام جاری ہے اور تیز رفتاری سے پایہ تکمیل کی جانب گامزن ہے۔ کمپنی کی انتظامیہ توسیعی پروجیکٹ کی تکمیل کو شیڈول کے مطابق مکمل کرنے پر خصوصی توجہ دے رہی ہے۔ کمپنی کے مستقبل کا پیش نظر خاصہ حوصلہ افزاء ہے کیونکہ آٹو سیکٹر کی طلب بڑھتے ہوئے رجحان کی نشاندہی کر رہی ہے۔

میکرو۔ حبیب پاکستان لمیٹڈ (ایم ایچ پی ایل)

فاضل سپریم کورٹ آف پاکستان نے صدر اسٹور کیلئے ایم ایچ پی ایل کی نظر ثانی پٹیشن مسترد کر دی تھی جس کے نتیجے میں ایم ایچ پی ایل کا صدر اسٹور 11 ستمبر 2015 کو بند کر دیا گیا۔

بعد ازاں 9 دسمبر 2015 کو ہونے والی ایک پیش رفت کے طور پر فاضل سپریم کورٹ آف پاکستان نے نظر ثانی پٹیشن کی بحالی کے لئے آر می ویلفیئر ٹرسٹ (اے ڈبلیو ٹی) کی درخواست کو منظور کر لیا۔ اپنی 2 فروری 2016 کی سماعت میں معزز چیف جسٹس نے اے ڈبلیو ٹی کی نظر ثانی درخواست کا جائزہ لیتے ہوئے تبصرہ کیا کہ ایم ایچ پی ایل اور وزارت دفاع دونوں کو میرٹ پر اپنے نکات پر بحث میں حصہ لینے کا موقع دیا جائے گا جیسا کہ یہ دونوں اے ڈبلیو ٹی کی پٹیشن میں جو ابداران ہیں۔

اے ڈبلیو ٹی کی نظر ثانی پٹیشن کی سماعت پہلے ایک نئے بیجنگ کے روبرو 17 اکتوبر 2017 کو مقرر کی گئی تھی تاہم شہری اور کے ڈبلیو ایس بی کی نمائندگی کرنے والی کونسل کی جانب سے داخل کردہ التواء کی درخواست کے باعث سماعت کے دوران مزید کوئی کارروائی نہ ہو سکی۔ یہ کمپنی تھل لمیٹڈ کا مکمل ملکیتی ذیلی ادارہ ہے۔

## جوٹ بزنس

جوٹ بزنس نے 9 ماہ کی مدت کے دوران مثبت رجحان برقرار رکھا اور ملک میں جوٹ کی مصنوعات کے نمایاں سپلائر کی حیثیت سے اس کی پوزیشن برقرار رہی۔ بیرونی چیلنجنگ کی صورتحال مثلاً پاک روپے کی قدر میں کمی اور ایندھن اور توانائی کے بڑھتے ہوئے اخراجات کے رجحان کے باوجود انتظامیہ کے محتاط باکفایت لاگتی اقدامات، پیداواری صلاحیت میں بہتری کے اقدامات اور مثبت نتائج کے حصول کیلئے مارکیٹ میں زیادہ سے زیادہ پھیلاؤ کی کوششیں کامیاب رہیں۔

پی جی ایس (پاکستانی اناج کی بور یوں) کیلئے طلب گزشتہ سال سے کم ذخیرہ منتقل کرنے کے باعث اس سال مستحکم رہی جبکہ نئے مقامی اور برآمدی صارفین کے اضافے کی وجہ سے کاروبار میں بہتری آئی۔ اس شعبے میں مزید گروتھ کیلئے برآمدی دائرہ کار مستحکم بنانے کی منصوبہ بندی کی جارہی ہے جبکہ مقامی مارکیٹ میں بھی اس کی موثر موجودگی کو برقرار رکھا جا رہا ہے انتظامیہ پیداواری کارکردگی بہتر بنانے پر توجہ دیتی رہے گی تاکہ مقامی اور برآمدی دونوں مارکیٹوں میں مسابقتی فائدہ حاصل کیا جاسکے۔

## پیسپر سیک بزنس

سینٹ کے شعبے نے صحتمندانہ فروغ کا مظاہرہ کیا اور سال کے 9 ماہ کے دوران فروخت کا حجم گزشتہ سال کے مقابلے میں 14 فیصد تک بڑھ گیا۔ یہ شعبہ پیکیجنگ کی طلب اور سینٹ کے بیگز کی بڑھتی ہوئی فروخت کے حجم کے باعث اس صورتحال کا فائدہ اٹھانے کا اہل ہو سکا۔ ایس او ایس (SOS) شعبے نے بھی ریٹیل مارکیٹ گروتھ کے ساتھ حجم کے ضمن میں نمایاں بہتری ظاہر کی۔

زیر جائزہ مدت میں تاہم کاغذ کے نرخوں میں عالمی سطح پر اضافے نیز یورو کے مقابلے میں پاک روپے کی قدر میں کمی دیکھی گئی جس کے خام مال کے اخراجات پر واضح اثرات مرتب ہوئے۔ مدت کے گزر جانے کے ساتھ ہماری مصنوعات کی قیمت فروخت کے اضافے نے بھی خام مال کے بڑھتے ہوئے اخراجات کے مضر اثرات کو پور طرح زائل نہیں کیا جس کے نتیجے میں شرح منافع میں کمی آگئی۔ سال کیلئے آئندہ کی صورتحال بدستور چیلنجنگ نظر آ رہی ہے جس کی وجہ سخت عالمی سپلائی مارکیٹ اور خام مال کے نرخوں میں اضافہ ہے۔

کیرئیر بیگز کی تجارتی پیداوار کا آغاز ہو چکا ہے جس سے کاروبار کی اہمیت میں اضافہ ہوگا۔ صنعتی بور یوں اور فوڈ بیگز کا شعبہ بھی متوقع طور پر نمایاں گروتھ ظاہر کرے گا جس سے کمپنی کو مزید فوائد حاصل ہوں گے۔

## لیمینٹس بزنس

لیمینٹس کا کاروبار 3 اہم شعبوں میں کام کرتا ہے۔ ہائی پریشر لیمینٹس (ایچ پی ایل)، کمپیکٹ لیمینٹس اور بورڈز کی لیمینٹیشن۔



## کاروبار کی مختصر صورتحال انجینئرنگ کا شعبہ

مقامی آٹو اسمبلر کی جانب سے نئے ماڈلز کے کامیاب تعارف اور پُرکشش ریٹس پر آٹو لیئرنگ کی دستیابی کے باعث اضافہ ہو جانے سے مقامی آٹو انڈسٹری مستحکم رہی۔

استعمال شدہ گاڑیوں کی درآمد کا سلسلہ بہت تیزی سے بڑھتا رہا اور گزشتہ سال کے مقابلے میں یہ لگ بھگ 34 فیصد بڑھ گئی جس کی بڑی وجہ ہائی برڈ مسافر کاروں کی درآمد میں اضافہ تھا۔ اس صورتحال سے مقامی آٹو انڈسٹری کی کارکردگی پر منفی اثرات مرتب ہونے کا سلسلہ بھی جاری رہا کیونکہ 9 ماہ کی مدت کے دوران تقریباً 59,089 یونٹس درآمد کیے گئے جبکہ گزشتہ سال میں اس کے مقابلے میں 44,084 یونٹس درآمد کیے گئے تھے۔

حکومت چین، تھائی لینڈ اور ترکی کے ساتھ فری ٹریڈ ایگریمنٹس (ایف ٹی ایز) پر بات چیت کے مرحلے میں ہے۔ اس سلسلے میں کمپنی کی انتظامیہ نے آٹو وینڈر انڈسٹری کے تحفظ کے سلسلے میں اپنا موقف حکومت کے سامنے پیش کر دیا ہے اور اس معاملے پر اپنی کارروائی جاری رکھے گی۔

31 مارچ 2018 کو ختم ہونے والی 9 ماہ کی مدت کیلئے سیلز ریونیو 9.118 بلین روپے رہا جو گزشتہ سال کی اس مدت میں مقابلتاً 8.765 بلین روپے تھا، اور اس طرح 4 فیصد کا اضافہ ظاہر ہوا۔

9 ماہ کی مدت کے دوران بعد از مارکیٹ شعبے نے بہتر کارکردگی ظاہر کی۔ کمرشل گاڑیوں کے شعبے کیلئے کمپنی کی پروڈکٹس کیلئے طلب خصوصی طور پر بہتر رہی کیونکہ نئے صارفین اس میں شامل ہوئے اور موجودہ صارفین نے بھی نئی پروڈکٹس کی خریداری میں دلچسپی ظاہر کی۔

مالیاتی سال کی آخری سہ ماہی کے دوران سیلز مستحکم رہنے کی توقع ہے۔ انتظامیہ پروڈکٹ کا معیار بہتر بنانے، انسانی صحت اور تحفظ اور ماحولیاتی تحفظ کے اقدامات بہتر بنانے پر توجہ دیتی رہے گی، پیداواری صلاحیت میں بہتری کے لئے مستقل کوششیں، مستعد کارکردگی اور کاروبار کی معاشی صورتحال بہتر بنانے کی کوششیں جاری رہیں گی۔

## تعمیراتی سامان اور اس سے متعلق مصنوعات کا شعبہ

31 مارچ 2018 کو ختم ہونے والی 9 ماہ کی مدت کے دوران بلڈنگ میٹریل اور متعلقہ مصنوعات کے شعبہ میں سیلز ریونیو 4.505 بلین روپے رہا جو گزشتہ سال کی اسی سہ ماہی میں 3.736 بلین روپے تھا اور نتیجتاً 20.6 فیصد کا اضافہ دیکھنے میں آیا۔

## تھل لمیٹڈ

ڈائریکٹرز کی جائزہ رپورٹ برائے شیئر ہولڈرز

معزز شیئر ہولڈرز،

بورڈ آف ڈائریکٹرز کی جانب سے میں ڈائریکٹرز کا جائزہ بشمول 31 مارچ 2018 کو ختم ہونے والی مدت کے لئے غیر آڈٹ شدہ عبوری مجموعی مالیاتی حسابات پیش کرتے ہوئے خوشی محسوس کر رہا ہوں۔

فنانس کی خاص باتیں

روپے ملین میں		
برائے مدت ختمہ 31 مارچ 2017	برائے مدت ختمہ 31 مارچ 2018	
12,501	13,623	سیلز
4,583	2,710	قبل از ٹیکس منافع
3,434	2,054	بعد از ٹیکس منافع
42.38	25.35	فی شیئر آمدنی (روپے میں)

کارکردگی کا عمومی جائزہ

31 مارچ 2018 کو ختم ہونے والی 9 ماہ کی مدت کیلئے سیلز روپیہ 13.623 بلین روپے رہا جبکہ گزشتہ سال کی اسی مدت کے دوران یہ حجم 12.501 بلین روپے تھا جس سے اس مدت کے دوران منافع بعد از ٹیکس میں 9 فیصد اضافہ ظاہر ہوتا ہے جو گزشتہ سال کی اسی مدت کے مقابلے میں 1.38 بلین روپے کم تھا جو بنیادی طور پر میٹرو حبیب کیش اینڈ کیوری پاکستان (پرائیویٹ) لمیٹڈ میں شیئرز کی ڈائی ویسٹمنٹ پر منافع کے باعث ممکن ہوا جو اس مدت کے دوران کی گئی تھی۔ بنیادی اور خالص آمدنی فی شیئر (ای پی ایس) 25.35 روپے رہی جو گزشتہ سال کی اس مدت میں 42.38 روپے تھی۔

بورڈ نے 31 مارچ 2018 کو ختم ہونے والی مدت کے لئے پہلے عبوری منافع منقسمہ بشرح 2.5 روپے فی شیئر یعنی 50 فیصد کے علاوہ دوسرے عبوری منافع منقسمہ بشرح 2.5 روپے فی شیئر یعنی 50 فیصد کی منظوری دے ہے لہذا اس طرح 31 مارچ 2018 کو ختم ہونے والی 9 ماہ کی مدت کیلئے مجموعی منافع منقسمہ 5 روپے فی شیئر یعنی 100 فیصد ہو جائے گا۔



# CORPORATE INFORMATION

## Board of Directors

Rafiq M. Habib	Chairman
Mazhar Valjee	Chief Executive
Asif Qadir	Independent Director
Sohail P. Ahmed	Non-Executive Director
Ali S. Habib	Non-Executive Director
Mohamedali R. Habib	Non-Executive Director
Salman Burney	Non-Executive Director

## Chief Financial Officer

Shahid Saleem

## Company Secretary

Umair Riaz Siddiqi

## Audit Committee

Asif Qadir	Chairman - Independent
Sohail P. Ahmed	Member
Mohamedali R. Habib	Member
Salman Burney	Member

## Human Resources & Remuneration Committee

Asif Qadir	Chairman - Independent
Salman Burney	Member
Mazhar Valjee	Member
Ali S. Habib	Member

## External Auditors

EY Ford Rhodes  
Chartered Accountants

## Legal Advisors

A. K. Brohi & Co., Karachi  
K. A. Wahab & Co., Karachi  
Fazal-e-Ghani Advocates, Karachi

## Tax Advisors

EY Ford Rhodes  
Chartered Accountants

## Bankers

Habib Bank Limited  
Standard Chartered Bank (Pakistan) Limited  
United Bank Limited  
National Bank of Pakistan  
Habib Metropolitan Bank Limited  
Meezan Bank Limited  
Albaraka Islamic Bank  
Bank Al-Habib Limited  
Faysal Bank Limited  
Industrial & Commercial Bank of China Limited

## Registered Office

4th Floor, House of Habib  
3-Jinnah Cooperative Housing Society, Block 7/8  
Sharae Faisal, Karachi - 75350  
PABX: 92(21) 3431-2030, 3431-2185  
Fax: 92(21) 3431-2318, 3439-0868  
E-mail: tl@hoh.net  
Web: www.thallimited.com

## Share Registrar

FAMCO Associates (Private) Limited  
8-F, next to Hotel Faran, Nursery, Block-6, P.E.C.H.S.,  
Shahra-e-Faisal, Karachi.  
Tel: 34380101-5, 34384621-3  
Fax: 34380106 and 32428310  
Email: info.shares@famco.com.pk  
Website: www.famco.com.pk

# WORLD OF THE FUTURE

The future is a place of endless possibilities. It is a place where we can imagine the best of ourselves and the best of the world. It is a place where we can create a better future for ourselves and for the world.

The future is a place of hope. It is a place where we can believe in a better tomorrow. It is a place where we can dream of a world where everyone has a chance to succeed.

The future is a place of challenge. It is a place where we must face our fears and overcome our obstacles. It is a place where we must work hard to make our dreams a reality.

The future is a place of opportunity. It is a place where we can find the resources we need to succeed. It is a place where we can find the people who will help us achieve our goals.

The future is a place of change. It is a place where we must be willing to let go of the old and embrace the new. It is a place where we must be open to the possibilities of the future.

The future is a place of growth. It is a place where we can learn from our mistakes and become a better person. It is a place where we can grow and develop our skills and abilities.

The future is a place of joy. It is a place where we can find happiness and fulfillment. It is a place where we can live our lives to the fullest and make the most of every moment.

The future is a place of love. It is a place where we can find the love we need to succeed. It is a place where we can find the people who will support us and help us achieve our dreams.

The future is a place of peace. It is a place where we can find the peace we need to succeed. It is a place where we can find the calm and quiet we need to focus on our goals.

The future is a place of success. It is a place where we can achieve our dreams and make our mark on the world. It is a place where we can be the best we can be.

The future is a place of hope. It is a place where we can believe in a better tomorrow. It is a place where we can dream of a world where everyone has a chance to succeed.

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