Condensed Interim Financial Statements For the Half Year Ended December 31, 2015 (Un-audited)





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## **COMPANY INFORMATION**

BOARD OF DIRECTORS RAFIQ M HABIB Chairman

OWAIS-UL-MUSTAFA Chief Executive Officer

ALI SULEMAN HABIB Director ALIREZA M. ALLADIN Director ABDUL HAI M. BHAIMIA Director RAZA ANSARI Director MUHAMMAD FAISAL Director

TARIQ AHMED Alternate Director

AUDIT COMMITTEE MUHAMMAD FAISAL Chairman

ABDUL HAI M. BHAIMIA Member RAZA ANSARI Member

**HUMAN RESOURCES AND** MUHAMMAD FAISAL Chairman

REMUNERATION COMMITTEE OWAIS-UL-MUSTAFA Member RAZA ANSARI Member

**CHIEF FINANCIAL OFFICER** AZIZ AHMED

**COMPANY SECRETARY OVAIS JAMANI** 

**AUDITORS** ERNST & YOUNG FORD RHODES SIDAT HYDER

**Chartered Accountants** Munawar Malik & Co.

Advocate Supreme Court

BANKERS Habib Metropolitan Bank Limited

Faysal Bank Limited National Bank of Pakistan Habib Bank Limited

Dubai Islamic Bank Pakistan Limited

Allied Bank Limited

**REGISTERED OFFICE** 15th Milestone, National Highway, Landhi, Karachi-75120

Phone: (021) 35015024-25, 35014044-45 Fax: (021) 35015545 / 35022920 E-mail: info@stile.com.pk URL: http://www.stile.com.pk

KARACHI DISPLAY CENTRE

**LEGAL ADVISOR** 

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Bin Qasim Town, Karachi. Phones: (021) 34102702 Fax: (021) 34102709



# **DIRECTORS' REPORT TO THE SHAREHOLDERS** FOR THE HALF YEAR AND 2ND QUARTER ENDED DECEMBER 31, 2015

#### Dear Shareholders

The Directors take pleasure in presenting their half yearly report along with reviewed condensed interim financial statements of the Company for the six months period ended December 31, 2015.

During the period under review, your Company continues to face challenges from importers and has filed application with National Tariff Commission (NTC) to protect the local tile industry from dumping of tiles from China. Further, ITP(s) of tiles have been reduced by an average of 10% with effect from September 8, 2015, which compelled the Company to reposition product prices to remain competitive and maintain market share. Besides above, the recent increase in gas tariff by 23% has caused the local tile industry to suffer heavily.

Due to the above mentioned circumstances, the Company recorded a loss before taxation of Rs. 31.343 million compared to a loss of Rs. 39.681 million of the same period last year.

The financial performance for the half year is summarized below:

	July – December		
	2015 2014		
	Rupees	s in '000	
Turnover – net	2,258,006	2,027,111	
Gross profit	333,914	351,080	
Loss before tax	(31,343)	(39,681)	
Loss after tax	(45,204)	(48,037)	
Loss per share (Rs.)	(0.189)	(0.273)	

#### Future outlook and challenges:

Your Company is focusing to reduce its production cost, introduce new products and is hopeful of better results in the second half of the year. Your Company is also closely working with all related government bodies to support the local tile manufacturing industry. The construction sector of Pakistan is showing robust growth and the Company is anticipating tile industry to flourish provided Government address the issue of mis-declaration/dumping of imported tiles and provide level playing field. At present, anomaly exists as local tile industry pay 21% sales tax on sales value (inclusive of 2% extra tax and 2% further sales tax on sales to unregistered persons) against 20% sales tax leviable on import value.

We take this opportunity to thank all stakeholders for their continued support.

On behalf of the Board

**OWAIS UL MUSTAFA** Chief Executive Officer

# شییر ٹاکٹر اینڈ سرامیکس لمینٹر رجسٹر ڈوفتر: 15 مائل اسٹون، ٹیشٹل ہائی وے، لانڈ ھی کر اپی -75120 ڈائز کیٹروں کی رپورٹ برائے شر اکت دار بابت شش ماہی ودوسری سے ماہی بتاریخ 311 دسمبر 2015

# عزيزشر اكت داران

انتہائی مسرت کے ساتھ ڈائر کیٹرز کمپنی کی شش ماہی کی ربورٹ بمعہ مختصر عبوری مالیاتی د شاویزات بتاریخ آ 3 د سمبر 2015 آپکی خدمت میں پیش کررہے ہیں۔

زیر نظر دورانیہ کے دوران آپکی کمپنی کوٹا کل در آمد کنندگان کی وجہ سے بڑی مشاکلات کاسامنا کرنا پڑرہاہے،اور سمپنی کی جانب سے نیشنل ٹیمرف کمیشن کے پاس در خواست دائر کر دی گئی ہے کہ چین سے ٹا کلوں کی فریشگ کے خلاف ٹائل سازی کی مقامی صنعت کو تحفظ فراہم کیا جائے۔ مزید ہر آس،ٹا کلوں کے ضمن میں آئی ٹی پی(ز)کو10 فیصد کے حساب سے کم کر دیا گیاہے جس کا اطلاق 8 سمبر 2015 سے ہو چکاہے جس کی وجہ سے مکمبنی کیلئے اپنی مصنوعات کی قبیتوں میں ردوبدل کرنانا گزیر ہو چکا تھا تا کہ مارکیٹ میں مد مقابل کیپینوں کا مقابلہ کیا جاسکے اور مارکیٹ میں اپنے ھے کوبر قرار رکھا جاسکے۔ نیز، حال ہی میں گیس کے نرخوں میں 23 وجہ سے بھی مقامی صنعت بری طرح متائم ہوئی ہے۔

مز کورہ بالا حالات کے بیش نظر سمپنی کو قبل از ٹیکس 31.343 ملین روپے کا نقصان بر داشت کرنا پڑا جو کہ گزشتہ برس ای عرصہ کے دوران 39.681 ملین روپے تھا۔

حشش ماہی کی مالیاتی کار کر دگی کا مخضر جائزہ ذیل میں پیش خدمت ہے۔

2014	2015	
وں میں)	(روپے ہزار	
2,027,111	2,258,006	کل کاروباری ججم
351,080	333,914	خام منافع
(39,681)	(31,343)	نقصان قبل از تیکس
(48,037)	(45,204)	نقصان بعداز نیکس
(0.237)	(0.189)	نقصان فی حصص

# مستقبل اور اسکے مسائل

حالیہ آئی ٹی پی(ز) میں کی اور گیس زخوں میں اضافے جیسے مسائل سے نمٹنے کیلئے آپی کمپنی کو شش کررہی ہے کہ پید اواری لاگت میں کی لائی جائے اور نئی مصنوعات کو متعارف کر وایا جائے اور اس بات کی امید کرتی ہے سال کی دوسری شش ماہی میں اس سے بہتر نتائج سامنے آئیں گے۔ آپی کمپنی متعلقہ حکومتی اداروں کے ساتھ مل کر مقامی ٹائل سازی کی صنعت کی بقاکیلئے بھی بھر پور کو ششیں کررہی ہے۔ پاکستان کی تعمیر انتہائی تیزی کار بھان ریکار ڈکل گیا ہے اور ان حالات میں کمپنی کو قوی امید ہے کہ اگر حکومت کی جانب سے ٹا کلوں کی ڈپنیگ کے خلاف اقد امات کئے گئے اور اس صنعت کو سازگار ماحول فر اہم کیا گیا تو وطن عزیز میں ٹاکل سازی کا مستقبل تابناک ہے۔ فی الحال بڑا مسئلہ میہ ہے کہ مقامی ٹاکل سازی کی صنعت کو فرو دکھگی کے ضمن میں بھر 21 گیکس ادا کر ناپڑ تا ہے (جس میں بھر 21 کیکس اور 24 مزید کیکس غیر رجسٹر ڈشدہ صارفین کو ٹاکلیں بچیج کی وجہ سے شامل ہے )۔ جبکہ اس کے مدمقابل درآ مد کنندگان کو درآ مدشدہ ٹاکلوں کی درآ مدی رقوم پر محض بھی گیک تھی ادا کر ناپڑ تا ہے۔

منجانب بورڈ اویس المصطفی چف اگیزیکییٹسو آفیسر

کراچی:18 فروری،2016



# AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF INTERIM FINANCIAL INFORMATION

#### Introduction

We have reviewed the accompanying condensed interim balance sheet of Shabbir Tiles and Ceramics Limited (the Company) as at 31 December 2015, the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, and condensed interim statement of changes in equity and notes to the accounts for the six-month period then ended (here-in-after referred to as "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial information based on our review.

## Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

**Chartered Accountants** 

Review Engagement Partner: Khurram Jameel

Date: 18th February 2016

Place: Karachi



# CONDENSED INTERIM BALANCE SHEET AS AT DECEMBER 31, 2015

ASSETS	Note	December 31, 2015 (Un-audited) (Rupees i	June 30, 2015 (Audited) n '000)
NON-CURRENT ASSETS Property, plant and equipment Investment property Long-term loans Long-term deposits	4	2,655,907 7,112 22 8,774 2,671,815	2,756,649 7,452 84 9,479 2,773,664
CURRENT ASSETS Stores and spare parts Stock-in-trade Trade debts Loans, advances, deposits, prepayments and other receivables Taxation - net Cash and bank balances	5 6	134,987 604,987 1,116,099 28,464 52,702 51,780 1,988,969	129,066 748,090 1,059,101 20,113 46,967 72,981 2,076,318
TOTAL ASSETS		4,660,784	4,849,982
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Authorised Capital Issued, subscribed and paid-up capital Reserves		1,200,000 1,196,601 821,877 2,018,478	1,200,000 1,196,601 867,081 2,063,682
NON-CURRENT LIABILITIES			
Long-term finance Deferred tax liability		750,000 163,111 913,111	750,000 171,794 921,794
CURRENT LIABILITIES Trade and other payables Accrued mark-up Current maturity of long-term finance Short-term borrowings Sales tax payable		1,069,612 4,307 250,000 329,347 75,929	849,279 52,614 440,883 462,776 58,954
CONTINGENCIES AND COMMITMENTS	7	1,729,195	1,864,506
TOTAL EQUITY AND LIABILITIES		4,660,784	4,849,982

The annexed notes from 1 to 10 form an integral part of these condensed interim financial statements.

OWAIS UL MUSTAFA Chief Executive Officer ABDUL HAI M. BHAIMIA Director

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# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE HALF YEAR ENDED DECEMBER 31, 2015 (UN-AUDITED)

	Half year ended		Quarte	r ended
	December 31	December 31	December 31	December 31
Note	2015	2014	2015	2014
		(Rupees	in '000)	
Turnover	2,258,006	2,027,111	1,188,693	1,080,978
Cost of sales	(1,924,092)	(1,676,031)	(1,014,541)	(878,500)
Gross profit	333,914	351,080	174,152	202,478
Distribution cost	(259,078)	(213,416)	(133,314)	(100,084)
Administrative expenses	(72,740)	(61,342)	(40,098)	(27,647)
	(331,818)	(274,758)	(173,412)	(127,731)
Other income	5,662	9,268	5,309	4,235
Other expenses	_	(25)	_	_
	5,662	9,243	5,309	4,235
Operating profit	7,758	85,565	6,049	78,982
Finance costs	(39,101)	(125,246)	(26,193)	(61,800)
(Loss) / profit before taxation	(31,343)	(39,681)	(20,144)	17,182
Taxation				
<ul><li>Current</li></ul>	(22,544)	(20,897)	(11,821)	(10,826)
<ul><li>Deferred</li></ul>	8,683	12,541	5,133	5,715
	(13,861)	(8,356)	(6,688)	(16,541)
(Loss) / profit after taxation	(45,204)	(48,037)	(26,832)	641
	(Rupee)			
		(Restated)		(Restated)
(Loss) / earning per share – basic and diluted	(0.189)	(0.273)	(0.112)	0.004

The annexed notes from 1 to 10 form an integral part of these condensed interim financial statements.

**OWAIS UL MUSTAFA**Chief Executive Officer



# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE HALF YEAR ENDED DECEMBER 31, 2015 (UN-AUDITED)

	Half yea	r ended	Quarter	ended	
	December 31, December 31, D		ecember 31, December 31,		
	2015	2014	2015	2014	
	(Rupees in '000)				
(Loss) / profit after taxation	(45,204)	(48,037)	(26,832)	641	
Other comprehensive income	-	-	-	-	
Total comprehensive (loss) / profit for the period	(45,204)	(48,037)	(26,832)	641	

The annexed notes from 1 to 10 form an integral part of these condensed interim financial statements.

OWAIS UL MUSTAFA Chief Executive Officer



# CONDENSED INTERIM CASH FLOW STATEMENT FOR THE HALF YEAR ENDED DECEMBER 31, 2015 (UN-AUDITED)

(,	December 31, 2015	December 31, 2014
CACH ELOWO EDOM OPERATINO ACTIVITIES	(Rupees	s in '000)
CASH FLOWS FROM OPERATING ACTIVITIES Loss before taxation Adjustments for: Depreciation	(31,343)	(39,681)
property plant and equipments     investment property     Finance cost	134,358 340 39,101	136,063 54 125,246
Gain on disposal of property, plant and equipment Provision for impairment of trade debts	(896) 25,502	(2,490) 17,167
Provision for slow moving stores and spare parts	1,743 200,148 168,805	1,136 277,176 237,495
(Increase) / decrease in current assets	100,003	237,493
Stores and spares parts Stock-in-trade Trade debts Loans, advances, deposits, prepayments and other receivables	(7,614) 143,103 (82,500) (8,351)	4,976 (95,162) (184,793) (9,748)
Louris, advances, deposits, propayments and other receivables		( , ,
L	44,638	(284,727)
Increase / (decrease) in current liabilities Trade and other payables Sales tax payable	220,333 16,975	263,171 (10,791)
	273,308	252,380
Cash generated from operations	450,751	205,148
Income tax paid Finance costs paid Long-term loans	(28,285) (87,408) 62	(34,340) (102,351) 45
Long-term deposits	705	(124)
Net cash generated from operating activities	335,825	68,378
CASH FLOWS FROM INVESTING ACTIVITIES Fixed capital expenditure Proceeds from disposal of property, plant and equipment	(34,768) 2,054	(46,197) 5,214
Net cash used in investing activities	(32,714)	(40,983)
CASH FLOWS FROM FINANCING ACTIVITIES	(02,114)	(40,500)
(Repayment) / receipt of long-term finance Lease rental paid	(190,883)	489,851 (2,028)
Share issue cost paid Receipts / (repayment) of short-term borrowings	30,879	(1,368) (58,345)
Net cash (used in) / generated from financing activities	(160,004)	428,110
Net increase in cash and cash equivalents	143,107	455,505
Cash and cash equivalents at the beginning of the period	(353,362)	(1,062,261)
Cash and cash equivalents at the end of the period	(210,255)	(606,756)
CASH AND CASH EQUIVALENTS		
Cash and bank balances Short-term running finances	51,780 (262,035)	99,727 (706,483)
	(210,255)	(606,756)

The annexed notes from 1 to 10 form an integral part of these condensed interim financial statements.

OWAIS UL MUSTAFA Chief Executive Officer



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED DECEMBER 31, 2015 (UN-AUDITED)

		Capital				
	Issued	reserve	Revenue reserves			
	subscribed			Accumul-		
	& paid-up	Share	General	ated profit /	Total	Total
	capital	premium	reserve	(loss)	reserves	Equity
			(Rupees	in '000)		
Balance as at July 1, 2014	757,341	456,288	478,000	2,008	936,296	1,693,637
Total comprehensive loss for the period	-	-	-	(48,037)	(48,037)	(48,037)
Share issue cost	-	(1,368)	-	-	(1,368)	(1,368)
Balance as at December 31, 2014	757,341	454,920	478,000	(46,029)	886,891	1,644,232
Balance as at July 1, 2015	1,196,601	449,215	478,000	(60,134)	867,081	2,063,682
Total comprehensive loss for the period	-	-	-	(45,204)	(45,204)	(45,204)
Balance as at December 31, 2015	1,196,601	449,215	478,000	(105,338)	821,877	2,018,478

The annexed notes from 1 to 10 form an integral part of these condensed interim financial statements.

OWAIS UL MUSTAFA Chief Executive Officer



#### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED DECEMBER 31, 2015 (UN-AUDITED)

#### 1. THE COMPANY AND ITS OPERATIONS

Shabbir Tiles and Ceramics Limited (the Company) was incorporated in Pakistan as a public limited company under the Companies Act 1913 (now the Companies Ordinance, 1984) on 07 November 1978 and is listed on Pakistan Stock Exchange (formely Karachi, Lahore and Islamabad Exchanges). The Company is primarily engaged in manufacture and sale of tiles and trading of allied building products. The registered office of the Company is situated at 15<sup>th</sup> Milestone, National Highway, Landhi, Karachi.

#### 2. BASIS OF PREPARATION

These condensed interim financial statements are unaudited but subject to limited scope review by auditors, except for the figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarters ended December 31, 2015 and December 31, 2014. These are required to be presented to the shareholders under Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standard (IAS) – 34, "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2015.

# 3. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the company's annual financial statements for the year ended June 30, 2015 except as follows:

The Company has adopted the following amendments and interpretations of IFRS which became effective during the period

IFRS 10 - Consolidated Financial Statements

IFRS 11 - Joint Arrangements

IFRS 12 - Disclosure of Interests in Other Entities

IFRS 13 - Fair Value Measurement

The adoption of the above amendments to accounting standards and interpretations did not have any material effect on these condensed interim financial statements of the Company.



# 4. PROPERTY, PLANT AND EQUIPMENT

		December 31, 2015	June 30, 2015
		(Un-audited) (Rupees in	(Audited) 1`000)
Opening Net Book Value (NBV) Addition during the period / year	4.1	2,735,753 5,700	2,888,219 121,630
Deletions during the period / year (NBV) Depreciation charged during the period / year	4.1	2,741,453 (1,152) (134,358)	3,009,849 (4,630) (269,466)
Closing NBV Capital work-in-progress	4.2	2,605,943 49,964	2,735,753 20,896
		2,655,907	2,756,649

# 4.1 Additions and disposal of operating property, plant and equipment

	Additions (cost)		Deletions	(NBV)
	December 31, 2015 (Un-audited)	June 30, 2015 (Audited)	December 31, 2015 (Un-audited)	June 30, 2015 (Audited)
	·	(Rupées	s in `000)———	
Plant and machinery	3,117	118,830	_	_
Office equipment	403	452	_	7
Computers and accessories	427	_	136	24
Vehicles	1,753	2,348	1,016	4,599
	5,700	121,630	1,152	4,630

## 4.2 Capital work-in-progress

	December 31, 2015	June 30, 2015
	(Un-audited)	(Audited)
	(Rupees i	n `000)
Balance at the beginning of the period / year	20,896	56,853
Additions during the period / year	33,936	82,873
Transfers to operating property, plant and equipment	(4,868)	(118,830)
	49,964	20,896

## 5. STOCK-IN-TRADE

Includes stock in trade costing Rs. 93.242 million (June 2015: Rs. 158.170 million) which has been written down to Rs. 69.247 million (June 2015: Rs. 131.015 million) Net Realizable Value.

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15
ited)

# 6. TRADE DEBTS

Considered good	1,116,099	1,059,101
Considered doubtful Less: Provision for impairment	77,449 (77,449)	51,947 (51,947)
	1,116,099	1,059,101



## 7. CONTINGENCIES AND COMMITMENTS

#### Contingencies

There is no change in the status of contingencies as reported in the annual financial statements of the Company for the year ended 30 June 2015.

December 31,	June 30,
2015	2015
(Un-audited)	(Audited)
(Rupees in	`000)

#### Commitments

Capital commitments	45,980	
Outstanding letters of credit	70,758	64,592
Outstanding letters of guarantee	304,909	303,909

## 8. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise companies with common directorship, retirement funds, directors and key management personnel. Details of transactions with related parties during the period, are as follows:

	Half year ended  December 31, December 31, 2015 2014 (Un-audited) (Rupees in '000)	
Associated Companies		
Sales	8,830	7,820
Purchase of goods, materials and services	35,609	36,744
Insurance premium	12,391	13,435
Insurance claims received	57	554
Rent and services charges paid	3,291	3,148
Rent income	360	231
Markup earned	108	96
Markup expense	6,253	20,524
Commission on letter of guarantee	873	974
Other related parties		
Contribution to Provident Fund	7,197	6,656
Key management personnel compensation	8,763	7,715

#### 9. GENERAL

Figures have been rounded off to the nearest thousands.

## 10. DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorised for issue on 18<sup>th</sup> February 2016 by the Board of Directors of the Company.

**OWAIS UL MUSTAFA**Chief Executive Officer

# **BOOK POST**

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