

Amplifying Growth

Our ability to Amplify Growth in all spheres of business and sustainability drives us forward as we channel our energies towards the dream of a better world.



Our History

In 1841, Esmail Ali started Khoja Mithabhai Nathoo Trading Company. Fifty years later, his son - Habib Esmail turned his father's legacy into one of Pakistan's largest conglomerates - The House of Habib.

In 1941 the family entered the financial sector with Habib Bank and Habib Insurance followed closely by the global footprint of Habib AG Zurich. In 1947, this pioneering family went on to lend vital support to the newly independent state of Pakistan by providing a blank cheque to Quaid-e-Azam in order to help the young economy find its feet.

In the 60's, the group's industrial interests started out with Thal Jute and Pakistan Papersack Division. In the years following, HOH's legacy gave rise to Indus Motor Company, Balouchistan Laminates Division, Shabbir Tiles, AuVitronics, Agriautos and Thal Engineering - each of these businesses went onto become leaders in their categories and continue to flourish till today

HOH entered the energy market with a stake in Sindh Engro Coal Mining Company in 2010, and its interests continue to grow with the newly formed ThalNova Power Thar (Private) Limited, a 330 MW coal fired power plant set to launch soon in Tharparker, Sindh.

Today, House of Habib is proud to be synonymous with quality, a commitment to innovation and a promise to 'Amplify Growth' in all its endeavors.



	168	Habib Esmail joins the Khoja Mithabhai Nathoo firm. Within five years he is made partner and nominated as President of the 'Tamba Kanta Market'	Habib Esmail buys out the other partners and starts expanding business overseas, creating one of the few multinational corporations in the Subcontinent.	Habib Esmail establishes Habib and Sons with his four sons	Habib Esmail's two sons Mahomedali Habib and Dawood Habib establish Habib Bank Limited, marking the entry of House of Habib in the modern banking industry and financial services	Habib Insurance Company is established	Mahomedali Habib gives a blank cheque to Mr. Jinnah for Pakistan	House of Habib enters packaging business by establishing a Jute mill to provide bags for packaging wheat and other agricultural products	
	1956	Overseas expansion continues with establishment of Habib Bank AG Zurich	Pakistan Papersack Corporation Ltd. Is established to provide bags to cement industry	Habib Bank Ltd. Is lost to nationalisation initiated by Government of Pakistan	House of Habib makes first private investment in ceramics industry in Pakistan with the establishment of Shabbir Tiles & Ceramics Ltd.	Baluchistan Laminates, the only unit of its kind in Pakistan to manufacture High Pressure Decorative Laminates at the time is established	The creation of Agriauto Industries Ltd. Takes House of Habib into automobile parts and components sector	Establishment of AuViotronics Ltd. First company to introduce modern technology in producing audio cassettes in Pakistan. Later the company transforms into a supplier of auto parts	
	6861	Indus Motor Company Ltd. A joint venture between House of Habib, Toyota Motor Corporation and Toyota Tsusho Corporation of Japan, starts operations		Thal Engineering is established, which specializes in the production of a wide array of functional parts for automobiles	Thal Engineering singned a Technical Agreement with Furkawa Electric Company Japan, for manufacturing wire harnesses.	Makro-Habib Pakistan Ltd. Is the first venture by House of Habib in the retail sector. Seven years later, it merges with METRO to become Habib-METRO Pakistan Pvt. Ltd.	Investment made in Sindh Energy Coal Mining Company (SECMC). Financial close of SECMC was achieved on April 4th 2016	Agriauto Industries sets up a world class stamping facility by the name of Agriauto Stamping Company	
2013	Thal Limited enters into joint venture with Toyota Boshuku and Toyota Tsusho, to expand and enhance its product offering into auto sector	After 50 years of experience in educational services, the House of Habib establishes Habib University to develop nation's youth and enhance their potential	Thal executed a JV Agreement with Novatex Limited for collaboration to develop a 330 MW coal fired power generation plant at Thar, Sindh	Ground breaking of Thal Boshuku, a joint venture of Thal Limited, Toyota Boshuku, Toyota Tuosho Corporation in December 2017	Ground breaking of new wire harness plant at Port Qasim by Thal Electrical	SECMC made history by unearthing the first coal seam from Thar Block II in June 2018 – five months ahead of the schedule.	Hubco joined ThallNova as a 38.3% shareholder on 27th October 2018	SECMC becomes World's First & Only ISO 45001 Certified Pit Mining Company.	

Our Businesses

With a turnover in excess of over \$ 1.8 Billion, House of Habib and its subsidiaries generate approximately 1% of Pakistan's GDP. Our nationwide presence and business interests in key industries make us a vital player in amplifying growth for 12,000 employees and also for the 15 Million lives we touch every day through a diversified portfolio in Automobiles, Auto parts, Building Materials, Energy, Packaging and Property

A heritage of 178 years enables us to be the bastions of quality and a symbol of excellence by providing innovative solutions to people across our society. Driven by strong values, inspired by purpose and a sense of responsibility, our goal to be a force for good continues to power the way ahead.



Automobile

Our automobile business is driven by the mantra 'Mobility for All'.

Today's challenges dictate that our innovation preempts the needs of tomorrow by shaping solutions for a better world every day

We Steer Over 5 Million Lives Towards A Better Future Everyday

Indus Motor Company

Established in 1989, the Indus Motor Company (IMC) is a joint venture of House of Habib, Toyota Motor Corporation and Toyota Tsusho Corporation of Japan. As a symbol of luxury and reliability – the Indus Motor Company and Toyota brand embody the spirit of mobility for all.

The product portfolio caters to a vast variety of automotive needs and includes the flagship Corolla, the rugged Hilux and Vigo Champ brands, the Iconic SUV's Fortuner and Land Cruiser, Camry, Hiace, hybrid Prius and the Toyota Rush.

Recently, IMC increased its production capacity to 270 units/day and we're proud to steer the ambitions of over 750,000 drivers a year. As we celebrate 30 years of automotive excellence, our commitment to deliver an unparalleled driving experience still leads the way.



Autoparts

The automobile industry is most certainly as good as the sum of its parts.

Whether you choose luxury cars or heavy-duty transport for your tasks,
the chances are that your vehicle has been carefully crafted with Auto Parts from
a House of Habib subsidiary. As one of the leading manufacturers in Pakistan,
with global partnerships and international standards in place, we ensure a smoother journey
no matter what the need or where your destination.

We power mobility for over half a million people every year with its diverse range of automotive parts

Thal Engineering

Thal Engineering (a subsidiary of Thal Limited) owns and operates three distinct auto parts manufacturing divisions. Each business uniquely serves the leading automakers in Pakistan.

The Thermal Systems business was established in 1996 through a strategic partnership with Denso Japan with a keen eye to manufacture Auto Air Conditioners for Toyota and Suzuki in Pakistan. Operations subsequently grew to encompass Heater Blower and Air Conditioner Controls. This was followed by the induction of Heater Core, Condensers and subsequently Thal Engineering became the only company to manufacture Aluminum Radiators for automobiles in Pakistan.

In 2000, Thal Engineering (TE) signed a Technical Assistance Agreement with Furukawa Electric Company, Japan. Through this partnership, the Electrical Systems division was born and has since established itself as the leading manufacturer of car wiring systems. TE also signed an agreement with Yazaki Corporation of Japan which enabled us to become the premier suppliers of automotive wire harness systems in Pakistan as well.

In 2014, Thal Engineering and Denso Corporation, Japan joined hands to establish the Engine Component Business (ECB) which manufactures Starters and Alternators for Toyota vehicles. Thal Engineering managed to successfully localize manufacture of these parts and has since earned itself the distinction of being the pioneer and leading supplier of engine components in the country.





AuVitronics

Established in 1983, AuVitronics (AVT) was originally a state of the art Audio & Video Cassette manufacturing business. As technology evolved and Cassettes became obsolete, the business diversified into Auto Parts in the year 2000. Today, the company has also diversified into Health Care Packaging, Building Materials and Custom Molding Services along with producing Auto Parts for nearly every locally assembled vehicle in Pakistan.

In total, AVT is currently engaged in 9 foreign technical assistance collaborations which are the basis for our cutting-edge manufacturing facilities and practices.

AVT produces over 200 different auto parts every day and in addition also manufactures Car Lamps, Car Mirrors, Steering Wheels, Decorative Parts, Interior Garnishes, Exterior Parts, Engine Compartments, HVAC, Vacuum Metalizing and EPP.

We are the proud home of over 900 employees and a staggering one-third of the workforce is female – demonstrating our belief that skills are not determined by any one gender.





Agriautos

Quoted on the Pakistan Stock Exchange, Agriauto Industries Limited was incorporated in 1981. A leading automotive components manufacturer in the private sector, Agriautos has numerous technical collaborations with leading global companies that allow us to a deliver a product range that covers both Original Equipment Manufacturers and aftermarket.

Our expertise in shock absorbers and struts for both cars and motorcycles makes us the only manufacturer in Pakistan to supply original and genuine parts to local car assemblers Toyota and Suzuki. The products are manufactured as per global standards of KYB Corporation, Japan and Gabriel Ride Control, USA.

In addition, the company also manufactures Tractor Parts, Window Regulators, Door/Hood Hinges and Sheet Metal Press Parts.

In 2018, Agriautos also signed an MOU with YTO International, China for the progressive manufacture of medium size tractors in Pakistan. This was followed by the induction of a new Paint Shop and the launch of a new business which will be engaged in the manufacture of the 'Seat Stay Head Rest'.

Building Material

We transform everyday building materials into the spaces and homes of your dreams.

Our building material businesses have acquired international demand by offering

discerning clientele the best selection in ceramics and tiles, a variety of high-quality

laminates and writing surfaces.

We shape the dreams of over 18 million households every year



Balochistan Laminates Division

With a mission to beautify your living and work spaces, Balochistan Laminates Division's vast array of products remain highly sought after by individuals and organizations looking to decorate or renovate interiors.

The Laminates business started out in 1980 as a first of its kind manufacturing unit, set up to produce high-pressure decorative laminates under the brand name of Formite. Some successful years later, the Company opted to expand its offerings by introducing technical laminates under the name Melamite.

Recently, the Company added a new series called Glossomite to its range of laminates and has also started to manufacture bathroom cubicles and writing surfaces with the goal to enhance its promise of infinite possibilities.

Shabbir Tiles

As the pioneer in Pakistan, Shabbir Tiles started out in 1978 by making the country's first private sector investment in the ceramics and tiles industry. The company is also the leading exporter of international standard high quality Digital InkJet, Ceramic & Porcelain Tiles, and Installation Materials to UAE, Sudan, Oman, Srilanka and Afghanistan.

Shabbir Tiles is proud to have an international collaboration with Agrob Anlagenbau GmbH of Germany. The Company is also listed at Karachi, Lahore and Islamabad Stock Exchanges.

The company's flagship brand 'STILE TILES' is well known through-out the country for shaping spaces and lifestyles – and remains a close ally of those with discerning tastes. The vast variety of products manufactured by Shabbir Tiles feature the Moddish Collection, multiple types of Wall Tiles, D.I.Y (Do it Yourself) Installation Materials, a range of Building Materials and Water Proofing Systems.

In 2018, Shabbir Tiles added at least one new Emporium in the major cities of Lahore, Karachi and Rawalpindi, and also began production on its latest signature collection. Today, we are proud to be partners with millions of people in building dragms that last a lifetime.



Energy

"The energy security of Pakistan is a critical subject for every commercial entity today. In 2010, the House of Habib through its wholly owned subsidiary Thal Limited, made its first venture into the energy sector with the agenda to transform the energy landscape of Pakistan for future generations. Today, we continue to develop businesses which will drive the prosperity of the country by ensuring the nation's energy independence so that our people and our way of life can continue to flourish, uninterrupted."

We harness the power to light up 7 million lives every year

Thalnova Power Thar (Private) Limited

In 2016, House of Habib and Gani & Tayub entered a joint venture agreement to form ThalNova Power Thar Private Limited. This was followed by the signing of a shareholder agreement between Thal Limited (House of Habib), Novatex (a subsidiary of Gani & Tayub) and Hub Power Holdings Limited (HUBCO). The project's EPC contractors China Machinery & Engineering Corporation (CMEC) and DESCON are also minority shareholders.

The mandate of this entity is to develop a 330 MW coal fired power plant in Thar. The plant will be fuelled by coal extracted from Thar Block II by the Sindh Engro Coal Mining Company.

The ThalNova power plant will generate 2236 GWh per annum with aims to reduce the country's dependence on imported fuel mix and provide a cheaper source of electricity to the nation.





Sindh Engro Coal Mining Company

In October of 2010, the Government of Pakistan approved a number of projects to provide incentives for the development of local coal and encourage mining and power projects. These initiatives lead to the creation of Sindh Engro Coal Mining Company - a Joint Venture Agreement (JVA) between Government of Sindh (GoS), Engro Energy Limited and its Partners namely; Thal Limited (House of Habib), Habib Bank Limited (HBL), Hub Power Company (HUBCO) and China Machinery Engineering Corporation (CMEC).

SECMC was created with the vision to develop a technically and commercially viable Coal Mining Project in Thar Block - II and to bring energy security to Pakistan. The total reserves of block II are sufficient to support 5000MW of energy for 50 years; enough to pull the country out of the energy crisis. SECMC is one of the largest private investments under CPEC, and is also one of the only investments which is 95% owned by Pakistanis.

Packaging

In the age of convenience, House of Habib's Packaging Businesses serve over 1 million customers a day. Our products help in keeping over 5.5 million tons of food products fresh for your families. We also offer simple solutions that make carrying your favorite food, keeping cement airtight or transporting a designer dress, easier - So that you can enjoy life to the fullest.

We share happiness with over 1 million people each month



Pakistan Papersack Division

As the pioneering multi-ply manufacturer, Pakistan Papersack started operations in the 1970's and has enjoyed market dominance since its very inception. The Company provides high quality packaging solutions to various industries including cement, chemicals and dyes, bonding adhesives and others.

Pakistan Papersack Division expanded its portfolio recently to include SOS bags for global and local fast food franchises and also the retail packaging sector. The company also launched the carrier bag division, a first of its kind in Pakistan for the booming fashion retail industry.

Thal Jute

In 1966, House of Habib undertook its first industrial venture - Thal Jute Mills Limited which began manufacturing Jute products for a variety of sectors. As the premier manufacturer and exporter of high quality Jute products in Pakistan, our extensive product range includes Twill Sacks, Coffee Sacks, Sugar Sacks, Heavy Cees, Light Cees, Hessian Cloth, Hessian Bags, Yarn and Twine.

Located in Muzaffargarh, the company has equipped itself with the latest machinery and technologies in order to maintain its leadership status. Strict quality measures are also in place so that customer satisfaction is maintained at the highest levels both in Pakistan and aboard.



Property

"As one of the country's most lucrative sectors for business, Real Estate also drives the House of Habib name forward. With strategic investments in property in Pakistan, over 28 Million people visit our commercial projects every year."

We showcase the ultimate consumer paradise for 28 Million shoppers every year

Habib Metro Pakistan Limited (HMPL)

In 2012, House of Habib partnered with the German wholesale giant – Metro AG – to form Habib Metro Pakistan Limited (HMPL) and bring the concept of wholesale and retail trade to Pakistan. These wholesale and retail outlets are situated on properties owned, developed and managed by Habib Metro Pakistan Limited.

Currently, HMPL operates and manages 8 wholesale centres spread across Pakistan. Here customers can engage in retail therapy, indulge at their favourite eatery and also find every day groceries for the household. Habib Metro Pakistan Limited recently started developing Malls and a Hotel on prime real estate situated in the city centres of both Karachi and Faisalabad and aims to cater to the needs of the budding economy and growing local populace.



Sustainabilty

Our responsibilities to people and the planet channel 'Prioritized Sustainability' to achieve balanced growth for us all. We serve the greater good before anything else.

Sustainabilty

Conducting responsible business in today's world means impacting more than just the bottom line. At House of Habib, our group companies practice Prioritized Sustainability which means working together to create a better world.

In line with our goals, a group wide policy is in effect which ensures that every company under the House of Habib name contributes 1% of its earnings before tax to benefit our environment, people and communities.

In 1959, Mr. Muhammad Ali Habib realized the need for a good quality school in Karachi, that could provide quality education to all. With this in mind he laid the foundations for Habib Public school which has opened its doors to boys and girls with a mission to educate the youth of our nation.

With a tradition of supporting and furthering philanthropic causes, the House of Habib forayed into establishing the Habib University by giving the largest-ever donation to an educational institution in the country.

The House of Habib and its subsidiaries were instrumental in serving society by pledging their support to the National Dam Fund, SIUT, TCF School, Jinnah Hospital and the 1MN Tree initiative.

Each year our contributions grow and as our scope widens we remain committed to creating a sustainable world for our future generations.

